

# City Council Committee <u>Meeting Notice</u>

CITY COUNCIL

City Hall, 215 SE 7th Street, Suite 255 Topeka, KS 66603-3914

> Tel: (785) 368-3710 Fax: (785) 368-3958 www.topeka.org

**Committee:** Transient Guest Tax (TGT)

Meeting Date: May 23, 2024

**Time:** 3:00pm

Location: Law Enforcement Center, Classroom A; 320 S. Kansas Ave Ste

100 (virtual attendance option available)

#### Agenda:

1) Call to order

2) Approve March 19, 2024 Minutes

3) Review of Q1 Reports

4) Discussion: Allocation of Unused TGT Funds

5) Other Items

6) Adjourn

STAFF REQUESTED: Josh McAnarney, Budget Manager Ben Hart, Interim CFO

COMMITTEE MEMBERS: Michelle Hoferer (Chair) – District 9
Brett Kell – District 5
Marcus Miller – District 6







## TGT 2024 Quarter 1 Update

May 23rd

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- Contract Timeline: Q1 2016 Q4 2027
- \$6,932 distributed in Q1. (\$6,932 total in 2024)
- Total Budget \$355,000 ; Distributed to date \$226,887
- Kelley Construction Co. continues with construction and rehabilitation. Specifically, the TGT fund awarded fire egress stairway and elevator repairs are in progress and on schedule.



## Evergy Plaza

- Contract Timeline: Q1 2016 Q4 2027
- \$67,079 distributed in Q1. (\$67,079 total in 2024)
- Total Budget \$3,435,000 ; Distributed to date \$2,195,363
- The 1<sup>st</sup> quarter was greatly impacted by the activity in Downtown Topeka with Evergy Plaza hosting Irishfest and the St. Patrick's Day holiday. The day's activity in conjunction with local businesses created an all day festival feel that highlighted Downtown Topeka.



## Jayhawk Theatre

- Contract Timeline: Q1 2016 Q4 2027
- \$13,279 distributed in Q1. (\$13,279 total in 2024)
- **Total Budget** \$680,000 ; **Distributed to date** \$ 434,595
- Q1 2024 activities included:
  - Extensive restoration planning architectural, structural, operational continued (and continues) with professional teams on-site weekly.
  - The Contractor RFQ/RFP draft was finalized in preparation for release early April; Contractor interviews are scheduled for early May, with Contractor on board by early June.
  - TreanorHL AIA Contract, Amendment 004 was executed for architectural and design services completed through Design Development



- Contract Timeline: Q1 2016 Q1 2021
- Total Budget Amount: \$300,000
- Amount Distributed to Date: \$119,811
- Amount Undistributed to Date: \$71,922
- Amount Remaining: \$108,267



## TOPEKA BEGAN...

On the National Register of Historic Places

Partner site of the

National Underground Railroad Network to Freedom

and

Freedoms Frontier National Heritage Area

In Downtown Topeka 427-429 S. Kansas Avenue

Yet to be restored is Constitution Hall in Topeka, a principal landmark of the American West.

> William Seale, Nationally renowned historian

Topeka's first stone building and most important pre-Civil War building is arguably Topeka's most important historic site

Doug Wallace, Shawnee County Historical Society

FRIENDS OF THE FREE STATE CAPITOL INC.

P.O. Box 2551 Topeka, Kansas 66601

An IRS approved Non-profit corporation



Constitution Hall in 1856 Topeka, Kansas Territory

Joshua A. McAnarney City of Topeka

April 12, 2024

Joshua,

Progress continues with restoration of Constitution Hall and having previously demonstrated qualification, we request Q1-2024 funds under City of Topeka, Transient Guest Tax (TGT) Development Agreement #45376.

Q1-2024 Report:

Kelley Construction Co. continues with construction and rehabilitation. Specifically, the TGT fund awarded fire egress stairway and elevator are in progress and on schedule.

Respectfully,

Chris Meinhardt, Project Manager Friends of the Free State Capitol Inc.



April 15, 2024

To: Joshua A. McAnarney

City of Topeka

From: Josh Sturm, Director

**Evergy Plaza** 

Re: TGT Development Report- 1st Quarter

Please accept this overview of activities for the 1st Quarter of 2024 from the Evergy Plaza as addressing the Downtown Topeka Foundation's requirement for the TGT Development Report. In the last report from January of 2024, we highlighted the successes of the outdoor programming and activation of Evergy Plaza operated in the 4<sup>th</sup> quarter through January 2024.

This 1st Quarter Report illustrates the benefits for Downtown Topeka through the operation of the Evergy Plaza. The Evergy Plaza continues to implement small and large outdoor activities while implementing the joint "Operating Philosophy" of Downtown Topeka Foundation.

- Friendly, Welcoming to All
- Something for Everyone
- Clean, Neat, Well-Organized
- Financially Sound, and
- A Connecting Place

Of course, operating an outdoor public gathering location, weather has a significant impact on the attendance and financial success of events. We at Evergy Plaza are intent on changing that mindset and getting people to enjoy the Evergy Plaza and downtown regardless of the temperature. This mindset has begun to change with various outdoor events, programming, and activations throughout the 4<sup>th</sup> quarter. The 1<sup>st</sup> quarter was greatly impacted by the activity in Downtown Topeka with Evergy Plaza hosting Irishfest and the St. Patrick's Day holiday. The day's activity in conjunction with local businesses created an all day festival feel that highlighted Downtown Topeka. This all made a great deal of headway for the year to come for Evergy Plaza and a kickoff our event season. Evergy Plaza is hoping that this momentum rolls into the 2<sup>nd</sup> Quarter as more people discover all that Evergy Plaza and Downtown Topeka have to offer.

An Overview of upcoming internal activities include:

- Live @ Lunch, every Wednesday lunchtime concert series (starts April)
- *Friday Flicks*, 2<sup>nd</sup> Friday evening each month (starts April)
- **Eats & Beats,** Thursday Night Concert Series (starts May)
- Crossroads Fountains, Shows Tuesday Nights and Splash Pad daily (starts May)
- Cinco De Mayo event, May 5<sup>th</sup> all day activity
- Evergy Plaza Fight Night, May 18th Free boxing event

The annual activities and external events will ramp up and begin again in the 2<sup>nd</sup> Quarter and the Evergy Plaza believes it is well positioned to benefit from the existing momentum. This momentum for reinvigorating downtown would not be possible without the assistance of the Downtown Topeka

#### **JOSH STURM**

Director-Evergy Plaza, 701 S. Kansas Ave. Topeka, KS 66603 785.438.0751 Josh.Sturm@evergyplaza.com



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Foundation Board, Evergy Plaza staff, other partners associated with the Greater Topeka Partnership and elected officials who participated in securing this source of funding for the Evergy Plaza. Thank you for your on-going support.



4/23/24

ATTN: Josh McAnarney

FROM: Jeff Carson, Jayhawk Theatre Board President

Joanne Morrell, Jayhawk Theatre Consultant

RE: Jayhawk Theatre Q1 2024 TGT Distribution Report

CC: TGT Committee: CW Michelle Hoferer, Chair, CM Brett Kell, CM Marcus Miller,

Richard Nienstedt, Rachelle Mathews, Amanda L. Stanley, Amanda Meyer,

Mary Bisbee, Leigha Boling, Jessica L. Venvertloh

UPDATE: 2024 is off to a great start with restoration planning underway. Q1 2024 activities included:

- Keller Craig & Assoc completed a **FMV appraisal** required for the purchase of adjoining support spaces to promote auxiliary earned revenue streams, and help solve complex HVAC challenges.
- We are extremely excited to have acquired (approx.) 12,766 SF in critical supplementary, support spaces to enhance operations and earned income, and provide access to spaces necessary for resolving complex HVAC and storage challenges.
- TreanorHL AIA Contract, Amendment 004 was executed for architectural and design services completed through Design Development.
- Extensive restoration planning architectural, structural, operational continued (and continues) with professional teams on-site weekly.
- Consultant Joanne Morrell completed **on-site research** at Carolina Theatre in **Durham, NC**, one of the country's fastest growing communities.
- The **Contractor RFQ/RFP** draft was finalized in preparation for release early April; Contractor interviews are scheduled for early May, with Contractor on board by early June.
- Alley foundation restoration is slated to begin in June, completed by August.
- Theatre planning/venue consultant Randy McKay was engaged for an on-site visit and architectural/operational planning session, scheduled for April 30 & May 1.
- The Jayhawk Theatre toured a group from the **Wareham Opera House**, who are planning a **\$30M** restoration of its 500-seat historic venue in Downtown Manhattan, scheduled to open in 2027.

Working together we can bring this **amazing historic gem** and **community treasure** back to life. It's going to be an exciting year, and we are grateful for the City's continued, leadership support.

Regards,

Jeff Carson

Jayhawk Theatre Board President



To: Topeka City Manager and the Transient Guest Tax Committee

Subject: Visit Topeka Quarterly Report – 1st Quarter 2024

From: Sean Dixon, CDME; President

Date: May 20, 2024

Dear City Manager and Transient Guest Tax Committee,

As we conclude the first quarter of 2024, I am delighted to share the progress and achievements of Visit Topeka. This quarter has been a period of dynamic growth and fruitful initiatives.

- **1.** Hotel Performance Metrics:
  - **a. January 2024:** The hotels in Topeka achieved a revenue of \$3.2 million, with an Average Daily Rate (ADR) of \$91.84. The total number of rooms sold was 35,347.
  - **b. February 2024:** Final figures for February show a strong performance, with hotel revenue reaching \$3.8 million. The ADR for this month was reported at \$97.27, and the total number of rooms sold was 39,802.
  - **c. March 2024:** March saw an ADR of \$99.26. Demand ended at 44,249 with hotel revenue at approximately \$4.39 million.
- 2. Progress on Hotel Topeka: The acquisition of Hotel Topeka by the City for \$7.6 million marks a monumental step in our efforts to boost tourism. The management transition to REVPAR International on October 10th paves the way for upcoming renovations, enhancing our convention and tourism capabilities. The Topeka Development Corporation received a positive initial report from REVPAR International on February 6th, highlighting the strong feasibility of repositioning the hotel as a branded asset.
- 3. 2024-2025 Advertising Campaign: Our exciting new campaign, spotlighting Topeka's own Jeff Kready, has launched successfully. The campaign, featuring work by the late Steven Lutvak, is expected to significantly elevate our marketing impact. The theme song debuted live at the Kready Holiday Spectacular at TPAC on December 23rd, and the full campaign launched in March 2024, already garnering over 150,000 views.
- **4. METL Prairie Pour Tour Collaboration:** The joint effort with Visit Manhattan, Visit Emporia, and Explore Lawrence has successfully launched the METL Prairie Pour Tour. The 2024 tour is rapidly approaching the performance benchmarks set by the 2023 campaign, showcasing our commitment to promoting local tourism through regional partnerships.

- **5. Preparations for Brown v. Board 70th Anniversary:** With the 70th anniversary of Brown v. Board on the horizon in May 2024, and backed by a substantial NEA grant and Visit Topeka funds, we are gearing up for a commemorative event that will not only honor our city's history but also attract national attention. Visit Topeka has committed over \$100,000 in direct support to community events and activities commemorating this milestone.
- **6. 2024 Budget and Business Plan:** The Visit Topeka Board of Directors' approval of the 2024 budget in October and the 2024 Business and Marketing Plan in December highlight our strategic focus for the coming year. These plans are tailored to strengthen Topeka's position as a leading tourist destination.
- 7. Event and Festival Support: Our ongoing commitment to supporting various events, including the Thunder Over the Heartland Airshow scheduled for October 12-14, 2024, has enriched Topeka's cultural and tourism landscape. The NYC2Topeka Sweepstakes and the Nashville Nights event continue to showcase our innovative approach to destination marketing.
- **8. Near Completion of DMAP Accreditation:** Our progress towards achieving the Destination Marketing Accreditation Program (DMAP) certification reflects our unwavering commitment to excellence in destination marketing. We expect to complete the final revisions and receive accreditation early this year.

This report contains several documents related to the required documentation outlined by our contract with the City of Topeka (46584, 48717). Please contact me regarding any questions about the information presented in this report.

Respectfully submitted,

Sean Dixon, CDME President, Visit Topeka

Sean@VisitTopeka.com



Jan 1, 2001 - Mar 31, 2024

													Month / Topeka
Year	January	February	March	April	May	June	July	August	September	October	November	December	Grand total
2012	-	-	-	-	-	-	\$158,889.36	\$193,400.89	\$125,840.9	\$216,172.43	\$194,418.03	\$142,296.18	\$1,031,017.79
2013	\$111,481.5	\$110,547.43	\$112,914.72	\$217,235.81	\$245,701.21	\$221,665.33	\$193,186.74	\$244,066.5	\$192,327.19	\$240,005.17	\$186,554.71	\$192,799.18	\$2,268,485.49
2014	\$134,121.92	\$139,489.1	\$167,179.55	\$223,494.32	\$236,959.07	\$262,330.48	\$236,942.96	\$227,714.88	\$132,648.27	\$319,139.23	\$172,728.61	\$182,283.1	\$2,435,031.49
2015	\$203,979.34	\$185,403.93	\$166,459.55	\$205,510.75	\$97,105.7	\$293,370.73	\$47,249.65	\$431,358.17	\$240,764.19	\$206,443.31	\$215,729.79	\$199,292.74	\$2,492,667.85
2016	\$138,892.05	\$159,972.04	\$193,294.63	\$186,776.63	\$264,172.68	\$337,743.57	\$215,854.79	\$316,671.44	\$197,071.13	\$204,292.2	\$218,295.67	\$196,437.8	\$2,629,474.63
2017	\$152,346.35	\$179,102.42	\$179,876.88	\$263,956.89	\$199,580.58	\$234,256.06	\$219,363.01	\$249,367.02	\$241,876.03	\$278,777.82	\$218,014.76	\$189,769.46	\$2,606,287.28
2018	\$152,103.18	\$193,430.87	\$176,967.57	\$256,094.81	\$251,164.49	\$257,043.42	\$242,594.53	\$264,522.46	\$214,641.54	\$233,966.76	\$241,448.01	\$194,502.81	\$2,678,480.45
2019	\$131,670.93	\$158,175.19	\$201,948.28	\$245,038.14	\$243,536.11	\$246,396.26	\$276,604.65	\$232,655.61	\$201,954.24	\$224,580.07	\$201,214.3	\$221,405.26	\$2,585,179.04
2020	\$147,050.93	\$171,688.56	\$147,539.12	\$89,407.33	\$73,415.34	\$119,763.77	\$150,758.37	\$192,880.42	\$195,075.49	\$162,649.38	\$172,436.39	\$116,531.08	\$1,739,196.18
2021	\$143,502.37	\$118,538.09	\$104,826.11	\$164,875.23	\$187,869.34	\$194,856.03	\$261,939.78	\$261,084.52	\$268,476.55	\$229,306.5	\$295,678.83	\$237,639.69	\$2,468,593.04
2022	\$188,947.3	\$169,494.9	\$162,572.63	\$238,057.01	\$238,423.38	\$223,435.19	\$303,136.65	\$265,471.25	\$246,930.2	\$276,594.53	\$229,215.45	\$230,459.79	\$2,772,738.28
2023	\$312,569.87	\$217,675.04	\$233,121.93	\$272,833.12	\$274,322.41	\$278,112.57	\$278,924.15	\$269,192.24	\$293,446.49	\$267,602.09	\$252,455.51	\$237,683.73	\$3,187,939.15
2024	\$157,718.95	\$207,691.1	\$286,638.5	-	-	-	-	-	-	-	-	-	\$652,048.55
G	\$1,974,384.69	\$2,011,208.67	\$2,133,339.47	\$2,363,280.04	\$2,312,250.31	\$2,668,973.41	\$2,585,444.64	\$3,148,385.4	\$2,551,052.22	\$2,859,529.49	\$2,598,190.06	\$2,341,100.82	\$29,547,139.22



## STR Monthly Data

Jan 1, 2024 - Mar 31, 2024

Quarter	Month ▼	ADR	Prev. ADR	Occupancy	Prev. Occupancy	Supply	Prev. Supply	Demand	Prev. Demand	Revenue	Prev. Revenue	YOY Revenue	STR TGT Estimate	RevPAR
Q1, 2024	Mar 2024	\$99.11	\$97.1	51.94%	56.38%	85,529	85,529	44,427	48,218	\$4,403,137	\$4,681,777	94.05%	\$308,219.59	\$51.48
Q1, 2024	Feb 2024	\$97.14	\$89.43	51.71%	52.14%	77,252	77,252	39,945	40,283	\$3,880,321	\$3,602,600	107.71%	\$271,622.47	\$50.23
Q1,2024	Jan 2024	\$91.73	\$87.07	41.47%	46.27%	85,529	85,529	35,471	39,572	\$3,253,619	\$3,445,383	94.43%	\$227,753.33	\$38.04

Grand tot... \$95.99 \$91.2 48.26% 51.58% 248,310 248,310 119,843 128,073 \$11,537,077 \$11,729,760 98.36% \$807,595.39 \$46.58

1-3/3 <

Occupancy Rate 48.26%

\$\$-192,683.00

Revenue \$11,537,077.00

Demand 119,843

**₽** -6.4%

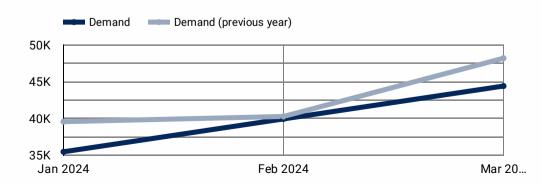
Supply

248,310

0

RevPAR **\$46.58** 

\$-0.63



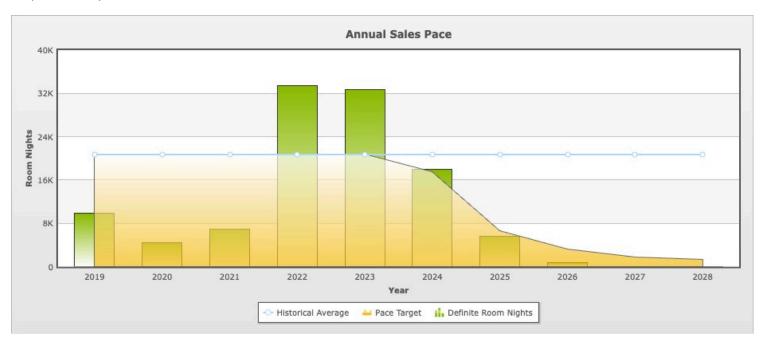
					2024 A	ttractio	n Atter	ndance Nun	nbers								
Attraction																	
						May .	June		July	Aug	Sept	Quarter	Oct.	Nov.	Dec.	Quarter	
					22,737			22,737				0				0	,
Kansas Children's Discovery Center	7,289	9,008	11,825	28,122				0				0				0	28,12
Old Prairie Town	107	229	780	1,116				0				0				0	1,11
Kansas State Capitol	1,468	3,686	4,550	9,704	5,503			5,503				0				0	15,20
Topeka Performing Arts Center	2,400	3,050	4,659	10,109	7,199			7,199				0					17,30
Topeka Civic Theatre/Helen Hocker Theater	1,339	3,152	6,044	10,535	1,822			1,822				0				0	12,35
Mulvane Art Museum Galleries/Art Lab	390	801	828	2,019				0				0				0	2,01
Evel Knievel Museum	334	736	873	1,943				0				0				0	1,94
Brown v Board NHS	671	1,872	2,137	4,680	2,093			2,093				0				0	6,77
Museum of Kansas National Guard	1,031	1,215	1,608	3,854	1,442			1,442				0				0	5,29
Combat Air Museum	417	679	1,483	2,579	1,347			1,347				0				0	3,92
Great Overland Station	167	922	2,273	3,362	726			726				0				0	4,08
Jayhawk Theater	0	0	0	0	0			0				0				0	ŕ
Ritchie House	45	206	204	455	101			101				0				0	55
Sunflower Soccer	0	0	0	0	0			0				0				0	
Kansas Museum of History	0	0	0	0	0			0				0				0	
Total Monthly Numbers	17,119	37,066	59,757	113,942	42,970	0	0	42,970	0	0	0	0	0	0	0	0	156,91
2023 Numbers	23,951	34,527	55,952	114,430	76,604	66,404	68,762	211,770	62,944	47,420	49,119	159,483	49,827	37,144	77,513	164,484	631,12
2022 Numbers	17,487	29,199	74.555	121,241	79,166	74,690	72,733	226,589	63,378	63,398	51.865	178,641	68,882	41.765	69,138	179,785	706,25
2021 Numbers	6.714	9.012	48,671	64,397	60,453	52,999	57,114	170,566	58.040	57,030	44.846	147.516	60.924	35,876	1,458	98.258	
2020 Numbers	29,653	38,993	27,831	96,477	700	11,670	27,336	39,706	30,348	41,753	37,754	99,155	48,646	18,978	64,137	131,761	367,09
2019 Numbers	28.294	31,797	57.863	117.954	89.032	84,891	85.298	259,221	71,359	65,768	53,470	173,497	63,277	36.976	36,711	136.964	687.63
2018 Numbers	29,708	35,657	59,251	124,616	65,838	87,056	77,871	230,765	69,495	53,915	58,428	181,838	56,694	39,034	37,282	133,010	670,22
2017 Numbers	27,285	45,236	58,728	131,249	74,941	81,584	82,596	239,121	68,101	62.067	48,719	178.887	68,679	30,494	34,963	134,136	
2016 Numbers	30,599	38,870	74,932	144,401	72,002	77,482	88,715	238,199	51,121	58,373	45,446	154,940	66,518	36,648	- 1	132,932	
2015 Numbers	36,223	36,963	65,313	138,499	69,741	78,196	78,023	225,960	65,568	60,366	51,585	177,519	64,330	43,115		148,722	
2014 Numbers	29,698	32,101	64.891	126,690	65,965	87,530	88.638	242.133	71.917	80.945	44.274	197,136	6.256	32,623		69,487	
2013 Numbers	29.823	28,318	47.416	105,557	55,215	65,726	75.982	196,923	59.670	50,443	39.644	149.757	53.857	32,152	33,912	119,921	572.15
2012 Numbers	36.735	31,619	59,198	127,552	52,062	78,764	66,671	197,497	35.989	50,499	47,453	133.941	35.547	32,072	28.523	96,142	
2011 Numbers	22,407	24,863	37,249	84,519	43,579	46,213	64,834	154,626	73,506	68,775	49,964	192,245		27,874	25,989	97.926	

	Masters Bowling         \$ 1,250															
Event	201	2	2013	2014							2021	2022	2023	2024	2025	2026
Teen Masters Bowling																
YP Summit Kansas Muzzle Loaders											\$0.00	\$750.00	\$750.00			
USA Wrestling Sub-District TOPS	\$ \$	500 600	\$ 700													
Kansas Recreation & Parks Assn	_	,200			\$ 1,200											
Knights of Columbus Sweet Adelines	\$ 1 \$	,500 500					\$ 1,700	\$1,000.00				\$1,000.00	\$1,250.00	\$1,500.00		
Topeka Impact Volleyball	\$	500	\$ 5,000	\$ 5,000	\$ 6,000	\$ 6,000	\$ 6,000	\$6,000.00								
Kansas Motor Carriers  National Council of Corvettes		500						\$200.00								
Kansas Electric Coop	\$	500														
Kansas Water Environment League of Kansas Municipalities		,000			\$ 5,000	\$ 700		\$700.00 \$5,000.00	\$700.00							
Great Dane Club of America	\$ 2	,000			Ψ 5,000			\$3,500.00						\$7,000.00		
ASA/USA Softball Tournaments Kansas Emergency Management		,800 700					\$ 550	\$550.00	\$2,000.00 \$550.00	\$3,000.00	<del>\$0.00</del>		\$3,000.00			
NAFA	\$ 17	,000							ψ000.00		\$0.00	\$0.00				
Kansas Fairs & Festivals Presidents Cup Soccer		,000		\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$2,000.00			<del>\$0.00</del>	\$2,500.00				
Sunflower Kennel Club	\$ 1	,000	\$ 1,000			\$ 1,000										
Capital City Cluster Dog Show Blizzard Bash Demolition Derby		,700	\$ 3,500 \$ 1,000		\$ 3,000 \$ 2,000	\$ 2,500	\$ 2,500	\$3,000.00 \$2,500.00								
Sunflower State Games		,000	\$ 20,000	\$ 20,000		\$ 20,000		\$22,500.00	\$25,000.00	\$15,000.00	\$17,500.00	\$20,000.00	\$15,000.00			
Keeshond Dog Club Kansas High School Rodeo			\$ 1,000 \$ 1,000		\$ 1,000											
TIAK			\$ 2,500		Ψ 1,000											
Kansas State Firefighters Internat'l Arson Investigators			\$ 1,200 \$ 1,000													
Kansas Kids Wrestling			\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$20,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00		
Prince Hall Grand Lodge French Bull Dogs			\$ 500 \$ 2,000		<u></u>	<u> </u>	<u> </u>			<u> </u>			<u> </u>			
Topeka Horseshoe Club Rhodesian Ridgeback Club			\$ 500 \$ 1,000	\$ 500				\$2,000.00			\$500.00	\$500.00			-	
Kansas Shrine Bowl Tough Mudder			\$ 1,000 \$ 20,000		1			, =,= 50.00		\$5,000.00						
NHPA World Championships			\$ 14,000	\$ 7,000												
Jazzin It Up Downtown - DTI Heart of America Black Expo			\$ 1,000 \$ 1,000		1											
Kansas Classic Swim Meet NAIA National Wrestling			\$ 1,000	\$ 5,000						<u> </u>			<u> </u>			
Mother Earth News Fair American Steer Wrestling Qual				\$ 10,000 \$ 2,000		\$ 10,000	\$ 10,000									
American Steer Wrestling Qual KSHSAA Coaches School				\$ 1,000 \$ 1,000			\$ 1,000									
Kansas State H.O.G. Rally					\$ 1,000		\$ 1,000									
USSSA Fastpitch World Series Symetra LPGA Golf Tourn				\$ 12,000 \$ 10,000												
R.T. Military Vehicle Pres. Assn. Christian Youth Rodeo Finals				\$ 500	\$ 2,500											
Great Plains Methodist UME Vizlas Nat Specialty Dog Show						\$ 2,000 \$ 1,000										
Doberman Pinscher Nat Show						φ 1,000	\$ 3,750					\$4,000.00				
PWBA - Topeka Open Kansas-Downtown Rehabilitation					\$ 1,000	\$ 5,000										
Equifest Kansas Gang Investigators Conf.						\$ 10,000 \$ 575	\$ 10,000									
County Weed Directors Assoc. Kansas Honey Producers Assoc.							\$ 500 \$ 100			\$500.00		\$500.00				
Capital Carnage Demolition Derby NJCAA Half Marathon Championships						\$ 15,000	\$ 2,500						\$10,000.00			
Heartland Park Topeka						\$ 25,000	\$ 500									
Midwest Sports Production Kansas Court Reporters Association						\$ 25,000	\$ 1,200	-								
Independent Order of Odd Fellows Capital City Classic Disc Golf						\$ 200	\$ 250	\$250.00				\$250.00	\$250.00			
International Federation of Leather Guilds Conference Grand Lodge of Kansas								\$400.00					\$1,000.00			
Mary Kay Inc.									\$500.00	\$0.00				21 500 00	44 500 00	24 500 00
Grand Chapter Order of the Eastern Star Grand York Rite of Kansas								\$900.00 \$200.00	\$900.00	\$0.00				\$1,500.00	\$1,500.00	\$1,500.00
Missionary Baptist State Conv. Of KS Kansas Housing Resource Corporation								\$2,500.00 \$750.00	\$2,500.00	\$0.00	\$2,500.00	\$0.00	\$2,500.00			
Kansas Register of Deeds Assoc. Kansas Jobs Daughters									\$600.00	\$0.00						
NAIA Bowling National Championship									\$3,000.00 \$500.00	\$0.00						
Kansas District Lutherans Special Olympics of Kansas Basketball & Cheer									\$1,000.00		\$0.00					
Monster Buck Classic Kansas Narcotic Officers Association		_		<u> </u>	<u> </u>	<u> </u>	\$ 500			\$0.00	<u> </u>		<u> </u>			
African American Travel Conference USBC Bowling U.S. Open										\$35,000.00		\$20,000.00 \$0.00				
NAIA Swimming & Diving				1	1	1						\$0.00 \$0.00 \$0.00	\$0.00	\$0.00		
NAIA Men's Volleyball Association of Primate Vets											\$0.00	\$0.00	\$0.00			
Kansas Kids Wrestling Fall Board Mtg. Jesse James Kennel Club										\$500.00	\$1,500.00					
Central States Shrine Associatinon Jayhawk Collegiate Bowling		_			<u> </u>	<u> </u>	<u> </u>			<u> </u>	\$4,000.00		<u> </u>	\$30,000.00		
Thunder over the Heartland Country Stampede									\$25,000.00		\$25,000.00 \$35,000.00	\$0.00 \$25,000.00	\$0.00 \$10,000.00	\$0.00		
American Bullmastiff National Speciality				1	1				ψ±0,000.00		\$1,000.00	\$1,250.00	\$1,750.00			
Topeka Kennel Club A.H.R.M.A.											\$1,000.00 \$1,200.00					
Kansas Arborists Kansas State Association of Fire Cheifs											\$500.00	\$750.00	\$750.00			
Kansas Crimestoppers Kansas EMS Association Annual Conference											\$1,000.00	-		\$1.500.00	\$1,500.00	
Kansas Museums Association Kansas County Appraisers Association				1	1						\$1,500.00 \$500.00			,	, ,==0.00	
Kansas Pet Professionals											\$300.00	\$500.00				
Kansas Pharmacist Association ASR-ARS Reunion												\$2,000.00 \$1,500.00				
BioKansas Schipperke Dog Club of America											\$3,500.00 \$750.00					
NSA DaNang Association 190th ARW Top Eye 2021											\$327.45		\$5,000.00			
Washburn Rural High School 2021 Reunion Kansas Grain and Feed Association				1	1	ļ .	1				\$500.00 \$1,000.00					
Team United Track and Field Meets											\$1,000.00 \$750.00					
Topeka Dino Days American Institute of Architects of Kansas Conference			<u> </u>	<u> </u>	<u></u>	<u> </u>	<u> </u>			<u> </u>		\$180,000.00 \$1,000.00	<u> </u>			
American Cornhole League NJCAA Indoor Track & Field													\$10,000.00 \$4,500.00		-	
Central States Bowling Guild USA Gymnastics						1	1						\$3,500.00 \$23,000.00			
Curious George													\$10,000.00			
NOTO Live KSAE Winter Expo													\$7,500.00 \$2,500.00			
KS Airport Association Conference For the Culture KS - Community Resource Council		_			<u> </u>	L -	<u> </u>			<u> </u>			<u> </u>	\$1,000.00 \$10,000.00	\$1,000.00	\$1,000.00
NHRA	\$ 65	5,800	\$ 106,900	\$ 102,000	\$ 90,950	\$ 155 975	\$ 98,050	\$ 73,950	\$25,000.00 \$ 97,250	\$ 94,000	\$25,000.00 \$ 158,527	\$25,000.00 \$ 321,500	\$10,000.00 \$ 157,250	\$10,000.00	\$ 4,000	\$ 2,500
707.0																
TGT Revenue	201	Z	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026

TGT Revenue	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
1st Qtr May	\$37,500	\$37,500	\$43,750	\$43,750	\$46,046	\$49,156	\$53,944	\$35,128	\$33,306	\$26,205	\$37,215	\$59,979	\$51,232		
2nd Qtr August	\$37,500	\$37,500	\$43,750	\$42,571	\$39,082	\$40,176	\$41,054	\$52,498	\$20,185	\$39,114	\$49,994	\$64,842	\$52,498		
3rd Qtr November												\$66,123	\$50,801		
4th Qtr February	\$37,500	\$32,086	\$43,750	\$43,750	\$57,936	\$55,833	\$56,710	\$50,801	\$32,258	\$54,473	\$52,591	\$59,537	\$50,801		
	\$150,000	200 000	\$175,000	¢172 021	\$20E 602	\$100 002	\$244.760	\$400 220	¢424 220	¢476 220	\$100 NE2	\$2E0 494	¢20E 222	0.9	0.0



Report: Simple Pace

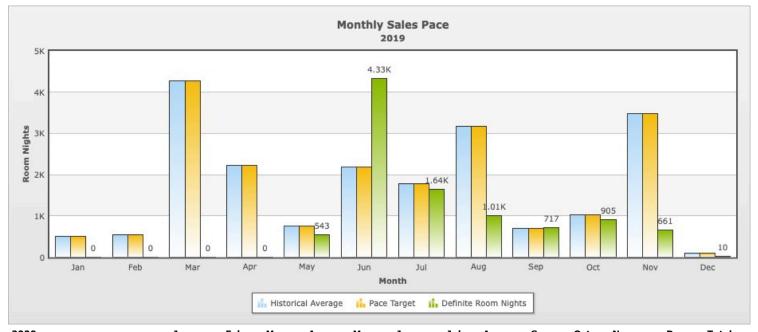




Annual Pace	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	Total
Consumption (Definite Room	m Nights)										
Definite Room Nights	9,820	4,465	6,932	33,396	32,719	18,032	5,585	682	0	0	111,631
Target	20,727	20,727	20,727	20,727	20,727	17,539	6,636	3,303	1,783	1,284	134,179
Variance	-10,907	-16,262	-13,795	12,669	11,992	493	-1,051	-2,621	-1,783	-1,284	-22,548
Historical Avg	20,727	20,727	20,727	20,727	20,727	20,727	20,727	20,727	20,727	20,727	207,270
Events	33	36	39	77	95	50	3	2	0	0	335
Pace Percentage	47.38%	21.54%	33.44%	161.12%	157.86%	102.81%	84.17%	20.65%	0.00%	0.00%	83%
Demand											
Total RNs	17,195	42,880	32,736	45,658	47,705	36,357	18,763	5,105	9,640	1,531	257,570
Target	40,605	40,605	40,605	40,605	40,605	36,635	20,259	12,336	5,747	2,154	280,157
Variance	-23,410	2,275	-7,869	5,053	7,100	-278	-1,496	-7,231	3,893	-623	-22,587
Historical Avg	40,605	40,605	40,605	40,605	40,605	40,605	40,605	40,605	40,605	40,605	406,050
Conversion Percentage	57.11%	10.41%	21.18%	73.14%	68.59%	51.36%	40.42%	39.38%	0.00%	0.00%	45%
Historical Avg	48	48	48	48	48	48	48	48	48	48	48
2019	lan Fe	h Mar	Δnr	Mav	lun	lul Aug	Sen	Oct	Nov	Dec	Total

Consumption (Definite Room Nights)

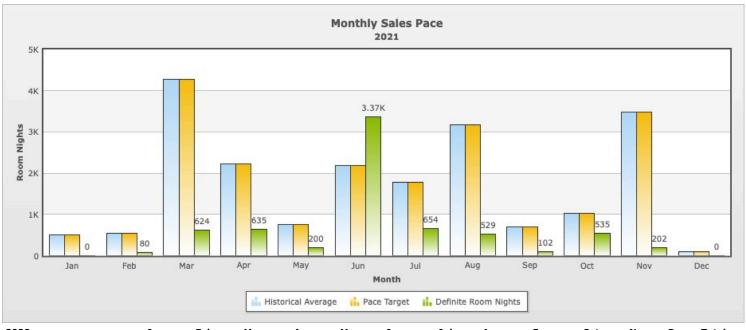
2019	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Definite Room Nights	0	0	0	0	543	4,329	1,640	1,015	717	905	661	10	9,820
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	-504	-540	-4,280	-2,220	-207	2,137	-147	-2,149	25	-120	-2,819	-83	-10,907
Historical Monthly Avg	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	0.00%	0.00%	0.00%	0.00%	72.40%	197.49%	91.77%	32.08%	103.61%	88.29%	18.99%	10.75%	47%
Demand													
Total RNs	0	0	0	0	2,053	7,384	3,638	1,015	717	907	1,471	10	17,195
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	-1,012	-1,825	-7,473	-3,879	12	1,569	-1,320	-3,860	-1,252	-1,642	-2,200	-528	-23,410
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
Tentative Room Nights	0	0	0	0	0	0	0	0	0	0	0	0	0
Lost Room Nights	0	0	0	0	1,510	3,055	1,998	0	0	2	810	0	7,375
Conversion Percentage	0.00%	0.00%	0.00%	0.00%	26.40%	58.60%	45.10%	100.00%	100.00%	99.80%	44.90%	100.00%	57%



2020	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Room	m Nights)												
Definite Room Nights	510	715	50	0	310	110	1,711	105	610	89	0	255	4,465
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	6	175	-4,230	-2,220	-440	-2,082	-76	-3,059	-82	-936	-3,480	162	-16,262
Historical Monthly Avg	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	101.19%	132.41%	1.17%	0.00%	41.33%	5.02%	95.75%	3.32%	88.15%	8.68%	0.00%	274.19%	22%
Demand													
Total RNs	1,315	1,904	6,124	3,222	3,644	4,144	7,191	7,460	2,650	2,548	1,620	1,058	42,880
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	303	79	-1,349	-657	1,603	-1,671	2,233	2,585	681	-1	-2,051	520	2,275
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
Tentative Room Nights	0	0	0	0	0	0	0	0	0	0	0	0	0
Lost Room Nights	805	1,189	6,074	3,222	3,334	4,034	5,480	7,355	2,040	2,459	1,620	803	38,415
Conversion Percentage	38.80%	37.60%	0.80%	0.00%	8.50%	2.70%	23.80%	1.40%	23.00%	3.50%	0.00%	24.10%	10%



2021	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Roo	om Nights)												
Definite Room Nights	0	80	624	635	200	3,371	654	529	102	535	202	0	6,932
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	-504	-460	-3,656	-1,585	-550	1,179	-1,133	-2,635	-590	-490	-3,278	-93	-13,795
Historical Monthly Avg	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	0.00%	14.81%	14.58%	28.60%	26.67%	153.79%	36.60%	16.72%	14.74%	52.20%	5.80%	0.00%	33%
Demand													
Total RNs	654	765	6,849	5,038	295	6,203	3,812	529	3,622	3,466	1,503	0	32,736
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	-358	-1,060	-624	1,159	-1,746	388	-1,146	-4,346	1,653	917	-2,168	-538	-7,869
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
<b>Tentative Room Nights</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
Lost Room Nights	654	685	6,225	4,403	95	2,832	3,158	0	3,520	2,931	1,301	0	25,804
Conversion Percentage	0.00%	10.50%	9.10%	12.60%	67.80%	54.30%	17.20%	100.00%	2.80%	15.40%	13.40%	0.00%	21%

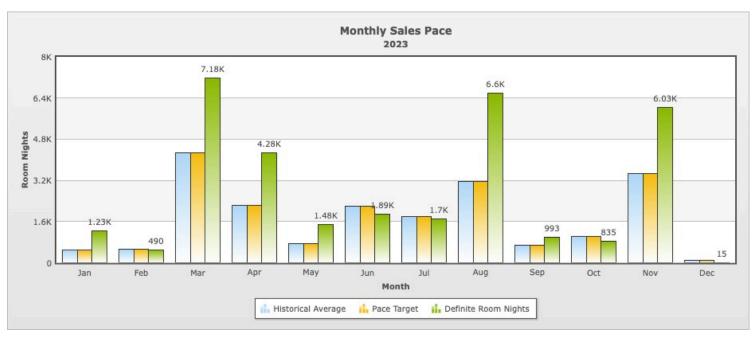


2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Ro	om Nights	)											
<b>Definite Room Nights</b>	150	670	6,230	2,230	1,220	1,258	3,230	7,573	1,040	2,765	7,030	0	33,396
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	-354	130	1,950	10	470	-934	1,443	4,409	348	1,740	3,550	-93	12,669
<b>Historical Monthly Avg</b>	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	29.76%	124.07%	145.56%	100.45%	162.67%	57.39%	180.75%	239.35%	150.29%	269.76%	202.01%	0.00%	161%
Demand													
Total RNs	819	2,060	7,769	2,870	1,800	4,153	6,492	7,573	1,465	2,926	7,731	0	45,658

2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	-193	235	296	-1,009	-241	-1,662	1,534	2,698	-504	377	4,060	-538	5,053
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
Tentative Room Nights	0	0	0	0	0	0	0	0	0	0	0	0	0
Lost Room Nights	669	1,390	1,539	640	580	2,895	3,262	0	425	161	701	0	12,262
Conversion Percentage	18.30%	32.50%	80.20%	77.70%	67.80%	30.30%	49.80%	100.00%	71.00%	94.50%	90.90%	0.00%	73%



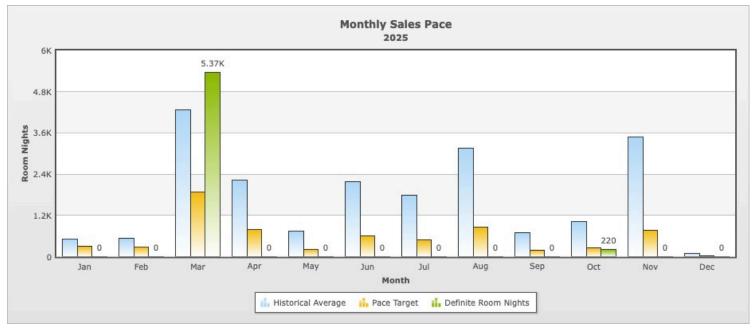
2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Ro	om Nights)												
<b>Definite Room Nights</b>	1,227	490	7,175	4,282	1,480	1,893	1,700	6,599	993	835	6,030	15	32,719
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	723	-50	2,895	2,062	730	-299	-87	3,435	301	-190	2,550	-78	11,992
<b>Historical Monthly Avg</b>	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	243.45%	90.74%	167.64%	192.88%	197.33%	86.36%	95.13%	208.57%	143.50%	81.46%	173.28%	16.13%	158%
Demand													
Total RNs	2,142	1,265	7,175	5,190	2,414	7,193	3,657	7,799	1,393	2,900	6,030	547	47,705
Target	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Variance	1,130	-560	-298	1,311	373	1,378	-1,301	2,924	-576	351	2,359	9	7,100
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
<b>Tentative Room Nights</b>	0	0	0	0	0	0	0	0	0	0	0	0	0
Lost Room Nights	915	775	0	908	934	5,300	1,957	1,200	400	2,065	0	532	14,986
Conversion Percentage	57.30%	38.70%	100.00%	82.50%	61.30%	26.30%	46.50%	84.60%	71.30%	28.80%	100.00%	2.70%	69%



2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Roo	m Nights)												
Definite Room Nights	130	746	7,324	1,736	2,376	275	0	4,994	0	280	171	0	18,032
Target	504	540	4,280	2,220	695	1,935	1,441	2,421	500	714	2,230	57	17,539
Variance	-374	206	3,044	-484	1,681	-1,660	-1,441	2,573	-500	-434	-2,059	-57	493
Historical Monthly Avg	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	25.79%	138.15%	171.12%	78.20%	341.73%	14.21%	0.00%	206.32%	0.00%	39.22%	7.67%	0.00%	103%
Demand													
Total RNs	130	3,135	9,449	3,076	3,136	3,675	963	6,889	681	4,180	511	532	36,357
Target	504	540	4,280	2,220	695	1,935	1,441	2,421	500	714	2,230	57	17,539
Variance	-882	1,310	1,976	-803	1,235	-1,608	-3,345	2,744	-939	2,163	-2,270	140	-278
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
Tentative Room Nights	0	0	0	0	60	165	0	695	136	0	190	0	1,246
Lost Room Nights	0	2,389	2,125	1,340	700	3,235	963	1,200	545	3,900	150	532	17,079
Conversion Percentage	100.00%	23.80%	77.50%	56.40%	77.20%	7.80%	0.00%	80.60%	0.00%	6.70%	53.30%	0.00%	51%



2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Room	Nights)												
Definite Room Nights	0	0	5,365	0	0	0	0	0	0	220	0	0	5,585
Target	305	280	1,881	780	219	600	489	862	178	261	760	20	6,636
Variance	-305	-280	3,484	-780	-219	-600	-489	-862	-178	-41	-760	-20	-1,051
Historical Monthly Avg	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	0.00%	0.00%	285.17%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	84.43%	0.00%	0.00%	84%
Demand													
Total RNs	100	2,025	5,365	660	652	2,700	1,000	638	160	2,963	1,000	1,500	18,763
Target	305	280	1,881	780	219	600	489	862	178	261	760	20	6,636
Variance	-616	806	851	-1,397	-336	-102	-1,238	-1,471	-680	1,909	-505	1,283	-1,496
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
Tentative Room Nights	100	45	0	0	252	0	1,000	638	160	250	1,000	1,500	4,945
Lost Room Nights	0	1,980	0	660	400	2,700	0	0	0	2,493	0	0	8,233
Conversion Percentage	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.10%	0.00%	0.00%	40%

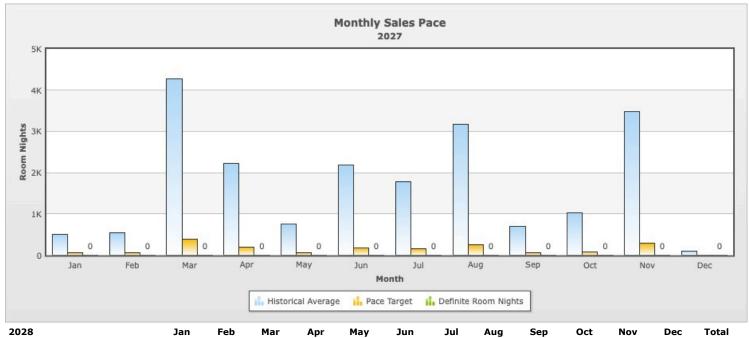


2026	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Roor	n Nights)												
Definite Room Nights	0	0	355	0	0	0	0	327	0	0	0	0	682
Target	106	105	779	391	131	372	303	491	107	159	348	9	3,303
Variance	-106	-105	-424	-391	-131	-372	-303	-164	-107	-159	-348	-9	-2,621
Historical Monthly Avg	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	0.00%	0.00%	45.54%	0.00%	0.00%	0.00%	0.00%	66.56%	0.00%	0.00%	0.00%	0.00%	21%
Demand													
Total RNs	0	0	955	0	450	425	0	327	500	948	0	1,500	5,105
Target	106	105	779	391	131	372	303	491	107	159	348	9	3,303
Variance	-391	-671	-1,635	-1,288	-195	-1,345	-1,496	-1,088	2	332	-835	1,379	-7,231
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
<b>Tentative Room Nights</b>	0	0	0	0	0	425	0	0	500	948	0	1,500	3,373
Lost Room Nights	0	0	600	0	450	0	0	0	0	0	0	0	1,050
Conversion Percentage	0.00%	0.00%	37.20%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	39%



2027	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Room I	Nights)												
Definite Room Nights	0	0	0	0	0	0	0	0	0	0	0	0	0
Target	50	50	394	200	67	180	147	260	57	84	286	8	1,783
Variance	-50	-50	-394	-200	-67	-180	-147	-260	-57	-84	-286	-8	-1,783
Historical Monthly Avg	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0%
Demand													
Total RNs	0	0	1,531	609	0	7,500	0	0	0	0	0	0	9,640

2027	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Target	50	50	394	200	67	180	147	260	57	84	286	8	1,783
Variance	-216	-330	255	-5	-293	6,685	-671	-656	-216	-253	-356	-51	3,893
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
Tentative Room Nights	0	0	931	0	0	0	0	0	0	0	0	0	931
Lost Room Nights	0	0	600	609	0	7,500	0	0	0	0	0	0	8,709
Conversion Percentage	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0%



2028	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Consumption (Definite Room	Nights)												
Definite Room Nights	0	0	0	0	0	0	0	0	0	0	0	0	0
Target	41	44	352	183	62	180	73	130	28	42	143	4	1,284
Variance	-41	-44	-352	-183	-62	-180	-73	-130	-28	-42	-143	-4	-1,284
Historical Monthly Avg	504	540	4,280	2,220	750	2,192	1,787	3,164	692	1,025	3,480	93	20,727
Pace Percentage	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0%
Demand													
Total RNs	0	0	1,531	0	0	0	0	0	0	0	0	0	1,531
Target	41	44	352	183	62	180	73	130	28	42	143	4	1,284
Variance	-85	-146	986	-264	-122	-314	-233	-229	-53	-62	-89	-12	-623
Historical Avg	1,012	1,825	7,473	3,879	2,041	5,815	4,958	4,875	1,969	2,549	3,671	538	40,605
Conversion													
Tentative Room Nights	0	0	931	0	0	0	0	0	0	0	0	0	931
Lost Room Nights	0	0	600	0	0	0	0	0	0	0	0	0	600
Conversion Percentage	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0%



Legend

Conversion

Difference Between The Booked Room Nights And Your Pace Target. Variance

Pace Percent Of Your Target Met For The Given Year. A Number Over 100% Implies You Are Pacing Ahead Of Your Typical Demand For The Year.

**Historical Avg** Average Total Demand Per Year Based On An Analysis Of The Previous 5 Years Of Meetings

Tentative Total Room Nights Requested For Events Beginning In The Given Month Or Year

Demand

Difference Between Current Demand Figures And Your Demand Target Variance

Pace Percent Of Your Target Met For The Given Year. A Number Over 100% Implies You Are Pacing Ahead Of Your Typical Demand For The Year.

Historical Avg Average Total Demand Per Year Based On An Analysis Of The Previous 60 Months Of Meetings.

Definite Total Room Nights Requested For Events Beginning In The Given Month Or Year

Total Room Nights Requested, Anticipated At This Time Based On An Analysis Of The Previous 5 Years Of Meetings, Accounting For What Percentage Of Your Business Typically Issues An Rfp That Far In Advance. For Example, If 28% Of Your Business Is Typically In The System 30 Months In Advance, Then Your Target For 30 Months From The Start Of The Current Month Would Be 28% Of Your Historical Average For That Month Target

Consumption

Variance Difference Between The Actual Room Nights Booked And Your Pace Target

Percent Of Your Target Met For The Given Period. A Number Over 100% Implies You Are Currently Pacing Ahead. A Number Under 100% Means That You Pace Percentage

Are Currently Behind Your Pace For That Period

**Historical Avg** For The Annual Figures, This Is The Average Room Nights Booked Per 12 Month Period Based On An Analysis Of The Previous X Months Of Events. For The

Monthly Figures, It Is The Average Room Nights Booked During That Month Over The Past 5 Years.

**Definite** Booked Room Nights Associated With Events That Are Beginning In The Given Year/Month

Target Booked Room Nights Anticipated At This Time Based On An Analysis Of The Previous 5 Years Of Meetings, Accounting For What Percentage Of Your

Business Typically Books That Far In Advance. For Example, If 28% Of Your Business Typically Books 30 Months In Advance, Then Your Target For 30 Months From The Start Of The Current Month Would Be 28% Of Your Historical Average For That Month

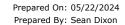


#### Report: Booked Business by Arrival Month

Date Generated: 05/22/2024

												Вос	ked Bu	siness												
	Jan	uary	Feb	ruary	Ma	arch	А	pril	М	lay	J	une	J	uly	Au	igust	Sept	ember	Oct	ober	Nove	ember	Dec	ember	To	tal
	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms										
2012	28	3,212	14	1,055	17	2,686	23	3,070	14	1,839	20	3,371	5	255	10	1,750	20	2,790	23	4,615	12	2,290	3	838	189	27,771
2013	10	2,124	7	1,145	14	1,710	15	1,086	10	2,045	14	1,718	12	3,359	5	740	14	2,617	18	3,241	4	762	3	380	126	20,927
2014	15	2,458	6	580	10	2,327	13	2,032	6	1,482	7	1,168	3	355	6	1,461	12	1,259	14	1,079	3	365	3	285	98	14,851
2015	12	1,971	4	298	5	355	12	1,760	5	1,125	9	1,629	7	780	6	1,969	7	660	16	3,091	5	490	3	160	91	14,288
2016	10	1,714	7	2,404	6	946	15	3,631	7	3,483	6	1,375	6	754	7	1,091	8	1,425	12	1,794	5	266	3	460	92	19,343
2017	10	2,428	12	1,533	13	2,465	21	3,650	6	1,421	10	1,780	6	896	5	797	8	1,667	19	2,635	4	797	1	190	115	20,259
2018	9	1,798	9	1,008	8	2,028	18	3,137	7	590	12	1,947	11	708	13	2,032	5	1,382	16	3,349	4	185	3	290	115	18,454
2019	15	1,881	17	1,522	10	1,355	10	2,403	8	1,764	14	6,127	7	699	6	1,045	10	831	13	3,450	5	312	2	35	117	21,424
2020	6	949	5	1,180	2	275	2	220	2	230	2	590	2	6	1	495	1	118	4	379	0	0	1	255	28	4,697
2021	0	0	1	80	3	879	5	1,423	5	1,087	7	3,603	1	4	6	1,259	1	2	10	1,239	0	0	0	0	39	9,576
2022	3	765	3	485	2	710	10	2,205	5	1,140	7	1,288	2	2,590	2	875	6	860	8	2,980	1	210	0	0	49	14,108
2023	4	1,185	5	425	4	660	7	2,464	4	1,335	5	1,108	2	0	1	399	3	303	4	620	4	193	1	15	44	8,707
2024	2	130	5	270	3	387	4	1,305	4	2,035	3	335	0	0	1	4,889	0	0	1	20	0	0	0	0	23	9,371
2025	0	0	0	0	1	355	0	0	0	0	0	0	0	0	0	0	0	0	1	220	0	0	0	0	2	575
2026	0	0	0	0	1	355	0	0	0	0	0	0	0	0	1	327	0	0	0	0	0	0	0	0	2	682

												Can	celled B	usiness												
	Jan	uary	Feb	ruary	Ma	rch	А	pril	м	ay	31	ıne	J	uly	Au	ıgust	Sept	ember	Oct	tober	Nove	ember	Dec	ember	To	otal
	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms	Count	Rooms										
2012	1	0	2	720	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	720
2013	1	510	0	0	0	0	0	0	0	0	2	300	0	0	0	0	0	0	1	1,780	0	0	0	0	4	2,590
2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	125	0	0	0	0	1	125
2017	0	0	1	755	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	15	1	90	0	0	3	860
2018	0	0	0	0	0	0	1	185	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	185
2019	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2020	0	0	0	0	3	754	7	2,034	1	2,450	7	3,529	2	1,070	1	200	4	125	2	120	1	80	1	182	29	10,544
2021	2	473	0	0	0	0	3	1,140	1	85	2	462	2	504	0	0	0	0	2	920	1	210	0	0	13	3,794
2022	0	0	0	0	0	0	0	0	0	0	1	560	0	0	0	0	0	0	0	0	0	0	0	0	1	560
2023	1	130	0	0	0	0	0	0	0	0	2	750	0	0	0	0	0	0	0	0	0	0	0	0	3	880
2024	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	2,250	0	0	0	0	1	2,250
2025	0	0	0	0	0	0	0	0	1	400	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	400
2026	0	0	0	0	0	0	0	0	1	450	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	450





Report: Lost Business Report

## Date Range: 01/01/2024 - 05/31/2024 Lost Business Report



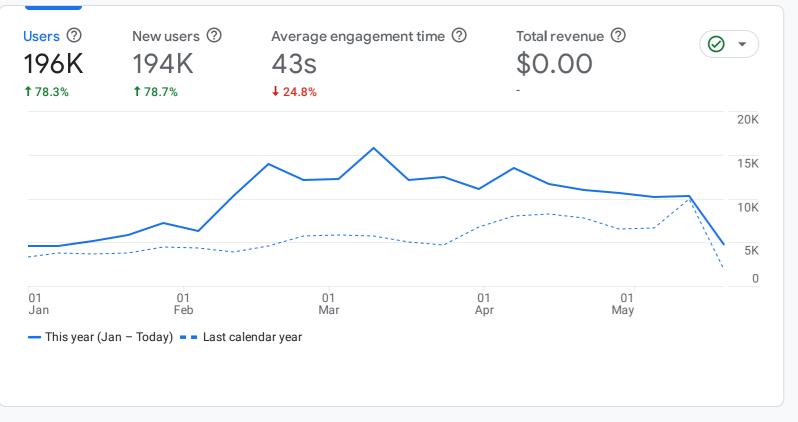
Lost Reason	Economic Impact	Lost Count
Inadequate Convention Center facilities	\$606,000.00	1
Not enough interest by local group to host	\$14,920.00	1
Multiple Reasons	\$0.00	0

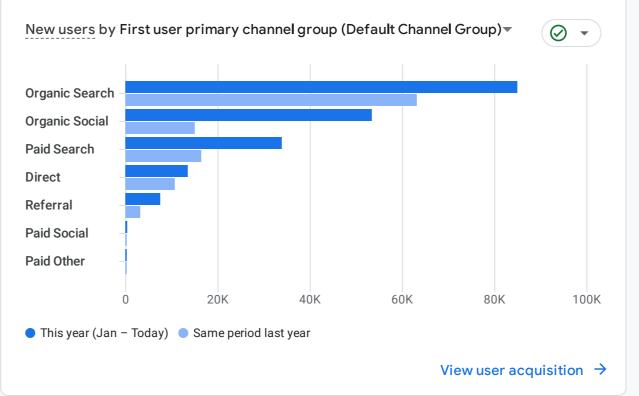
#### **Lost Business Detail**

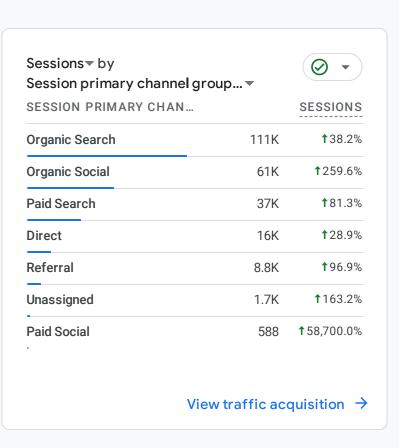
Organization Name	Lead Name	Meeting Start Date	Room Attendees	Room Nights	Economic Impact	Lost Reason	Lost Note
Sweet Adelines Region 5 Spirit of the Midwest	Sweet Adelines 2027 Regional Competition [9396]	04/22/2027	1,000	609	\$606,000.00	Inadequate Convention Center facilities	Stated due to a bad experience in Topeka. Could not provide additional information
National Association of Credit Specialists	<u>2025 Zone B Meeting</u> [9401]	02/05/2025	70	80	\$14,920.00	Not enough interest by local group to host	Rec'd email from Stacey saying they have decided to go a different route.



### Reports snapshot



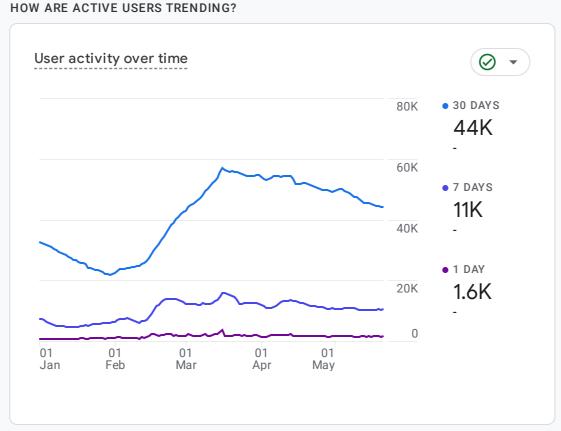


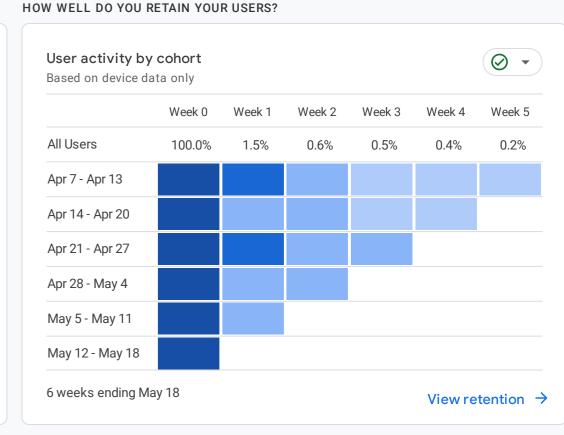


This year (Jan - Today) Jan 1 - May 21, 2024

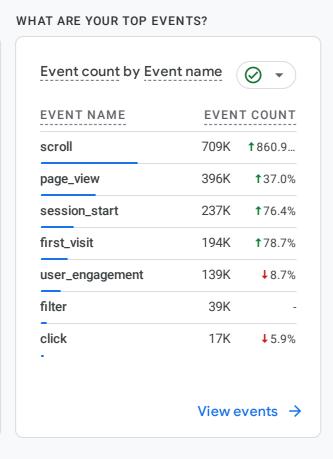
Compare: Jan 1 - May 21, 2023

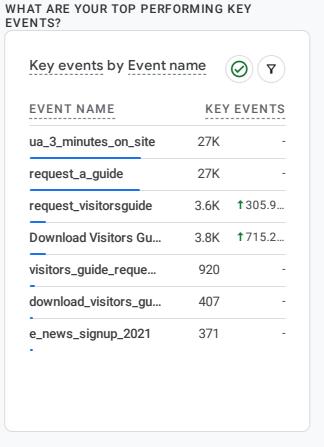


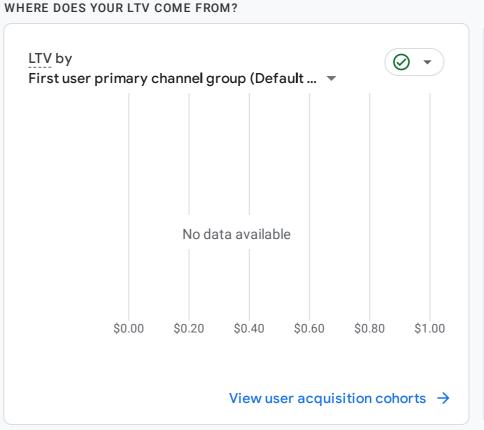


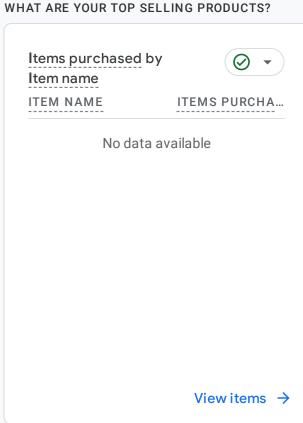


Views by Page title and scree	n class	<b>⊘</b> ▼
PAGE TITLE AND SCREEN		VIEWS
Topeka 365	35K	<b>↓</b> 7.4%
Topeka Restaurants	17K	<b>↓</b> 25.0%
Free Topeka Visitor's Guide	28K	<b>†</b> 219.4%
Topeka Attractions	19K	<b>†</b> 22.4%
Topeka Events	11K	<b>↓</b> 17.7%
Visit Topeka, Kansas	12K	↓6.6%
The Crossroads to Freedom	15K	<b>†</b> 1,481.2%

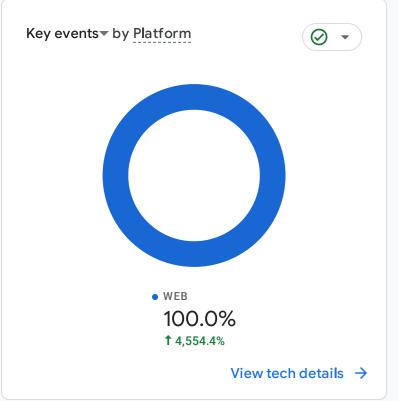








### HOW DOES ACTIVITY ON YOUR PLATFORMS COMPARE?





## Visit Topeka, Inc.

**Financial Statements** 

March 31, 2024



#### Visit Topeka, Inc

#### Financial Discussion - Q1 2024

#### **Statement of Financial Position - Public**

Cash and cash equivalents are up \$171K vs last year due primarily to total change in net assets of \$157K in 2023.

Other current receivables are lower than last year by \$110K due to lower TGT performance/collections.

#### **Statement of Activities - Public**

Public revenue is lower than budget by \$98K due to lower TGT performance/collections.

Grants/sponsorships/contributions/scholarships are lower than budget by \$21K due primarily to timing of bid expenses.

Dues/subscriptions are lower than budget by \$10K due to timing of certain organizational dues.

YTD Changes in Net Assets are worse than budget by \$27K.

#### **Statement of Activities – Private**

Advertising expense of \$9K is the expense incurred so far for 2024 co-op marketing campaigns.

# Greater Topeka Partnership Visit Topeka, Inc Statement of Financial Position

As of March 31, 2024

	Public March 31, 2024	Public March 31, 2023	Public March 31, 2024	Private March 31, 2024	Private March 31, 2023	Private March 31, 2024
	Current Year	Prior Year	Current vs Prior	Current Year	Prior Year	Current vs Prior
Assets						
Cash and Cash Equivalents	1,651,402	1,480,850	170,552	10,076	10,076	0
Accounts receivable, net	17,300	27,250	(9,950)	21,000	1,175	19,825
Other current receivables	393,174	503,091	(109,917)	0	0	0
Prepaids and other current assets	77,902	99,203	(21,301)	5,375	245	5,130
IU Rec/Pay	(316,042)	(254,577)	(61,465)	(21,481)	(15,538)	(5,943)
Total Current assets	1,823,736	1,855,818	(32,082)	14,970	(4,042)	19,012
Fixed assets, net	56,781	22,256	34,525	0	0	0
Total Assets	1,880,517	1,878,074	2,443	14,970	(4,042)	19,012
Liabilities						
Accounts payable	4,327	962	3,365	3,603	0	3,603
Deferred revenue	18,188	(3,250)	21,438	16,749	1,000	15,749
Accrued expenses and other	4,235	3,298	937	21	(14)	35
Total Current liabilities	26,750	1,010	25,740	20,373	986	19,387
Funds held for others	(8,322)	(8,322)	0	9,577	9,576	0
Total Liabilities	18,428	(7,312)	25,740	29,950	10,562	19,387
Net assets						
Total Changes in Net Assets	(36,521)	144,275	(180,796)	(2,987)	(6,593)	3,608
Unrestricted	1,452,266	1,294,767	157,499	(11,993)	(8,011)	(3,983)
Restricted	446,344	446,344	0	0	0	0
Total Liabilities and net assets	1,880,517	1,878,074	2,443	14,970	(4,042)	19,012

## Greater Topeka Partnership Visit Topeka, Inc Statement of Activities - Public

As of March 31, 2024

			D - Public ch 31, 2024		QTD - Public March 31, 2023	QTD - Public March 31, 2024	YTD - Public March 31, 2024			YTD - Public March 31, 2023	YTD - Public March 31, 2024
		Actuals	Budget	Actuals vs Budget	Prior Year	Actuals vs PY	Actuals	Budget	Actuals vs Budget	Prior Year	Actuals vs PY
Revenue											
Event/program rev		0	0	0	24,981	(24,981)	0	0	0	24,981	(24,981)
Sponsorships		750	0	750	0	750	750	0	750	0	750
Public revenue		393,174	490,786	(97,612)	503,091	(109,917)	393,174	490,786	(97,612)	503,091	(109,917)
Total Earned revenue		393,924	490,786	(96,862)	528,072	(134,148)	393,924	490,786	(96,862)	528,072	(134,148)
Advertising revenue		47,812	45,000	2,812	48,591	(779)	47,812	45,000	2,812	48,591	(779)
Merchandise sales, net		180	0	180	0	180	180	0	180	0	180
Interest revenue		694	0	694	614	81	694	0	694	614	81
Total Other revenue		48,686	45,000	3,686	49,205	(518)	48,686	45,000	3,686	49,205	(518)
Total Revenue	\$	442,610 \$	535,786	\$ (93,176)	\$ 577,277	(134,666) \$	442,610 \$	535,786	(93,176)	577,277	(134,666)
Expenses											
Payroll/benefits		117,723	116,664	1,060	118,913	(1,190)	117,723	116,664	1,060	118,913	(1,190)
Other compensation		1,119	1,853	(733)	1,152	(32)	1,119	1,853	(733)	1,152	(32)
Other employee related costs		4,425	11,650	(7,226)	1,038	3,387	4,425	11,650	(7,226)	1,038	3,387
Total Personnel expenses		123,267	130,167	(6,899)	121,103	2,165	123,267	130,167	(6,899)	121,103	2,165
Professional services		4,853	6,250	(1,397)	38,180	(33,327)	4,853	6,250	(1,397)	38,180	(33,327)
Marketing		61,750	62,500	(750)	59,250	2,500	61,750	62,500	(750)	59,250	2,500
Administration		52,250	52,750	(500)	52,250	0	52,250	52,750	(500)	52,250	0
Total Purchased Services		118,853	121,500	(2,647)	149,680	(30,827)	118,853	121,500	(2,647)	149,680	(30,827)
Program/event expense		2,592	5,125	(2,532)	2,953	(361)	2,592	5,125	(2,532)	2,953	(361)
Sales travel		4,913	10,300	(5,388)	8,144	(3,231)	4,913	10,300	(5,388)	8,144	(3,231)
Hospitality		2,633	8,500	(5,866)	10,190	(7,557)	2,633	8,500	(5,866)	10,190	(7,557)
Grants/sponsor/contrib/scholar	<u></u>	43,473	64,250	(20,777)	7,250	36,223	43,473	64,250	(20,777)	7,250	36,223
Total Program expenses		53,611	88,175	(34,563)	28,537	25,074	53,611	88,175	(34,563)	28,537	25,074
Occupancy		12,101	12,975	(875)	13,201	(1,100)	12,101	12,975	(875)	13,201	(1,100)
Office expense		29,641	32,262	(2,621)	30,748	(1,107)	29,641	32,262	(2,621)	30,748	(1,107)
Dues/subscriptions		22,492	32,500	(10,008)	26,342	(3,851)	22,492	32,500	(10,008)	26,342	(3,851)
Advertising		113,360	121,500	(8,140)	60,287	53,074	113,360	121,500	(8,140)	60,287	53,074
Depreciation/amortization		3,752	4,873	(1,120)	1,669	2,083	3,752	4,873	(1,120)	1,669	2,083
Insurance/taxes/fees		54	1,199	(1,146)	1,435	(1,381)	54	1,199	(1,146)	1,435	(1,381)
Bad debt expense		2,000	0	2,000	0	2,000	2,000	0	2,000	0	2,000
Total Operational Expenses		183,400	205,309	(21,910)	133,682	49,718	183,400	205,309	(21,910)	133,682	49,718
Total Expenses	\$	479,131 \$	545,151	\$ (66,019)	\$ 433,002	\$ 46,130 \$	479,131 \$	545,151	66,019)	\$ 433,002	46,130
Total Changes in Net Assets	\$	(36,521) \$	(9,365)	\$ (27,156)	\$ 144,275	(180,796) \$	(36,521) \$	(9,365)	(27,156)	144,275	(180,796)

# Greater Topeka Partnership Visit Topeka, Inc Statement of Activities - Private

As of March 31, 2024

	QTD - Private March 31, 2024		QTD - Private March 31, 2023						YTD - Private March 31, 2024		
		Actuals	Budget	Actuals vs Budget	Prior Year	Actuals vs PY	Actuals	Budget	Actuals vs Budget	Prior Year	Actuals vs PY
Revenue											
Other revenue		6,150	0	6,150	0	6,150	6,150	0	6,150	0	6,150
Merchandise sales, net		(11)	150	(161)	0	(11)	(11)	150	(161)	0	(11)
Total Other revenue		6,139	150	5,989	0	6,139	6,139	150	5,989	0	6,139
Total Revenue	\$	6,139	\$ 150	\$ 5,989	\$ 0	\$ 6,139	\$ 6,139	\$ 150	\$ 5,989	\$ 0	\$ 6,139
Expenses											
Advertising		9,106	0	9,106	6,594	2,512	9,106	0	9,106	6,594	2,512
Insurance/taxes/fees		19	0	20	0	20	19	0	20	0	20
Total Operational Expenses		9,125	0	9,126	6,594	2,532	9,125	0	9,126	6,594	2,532
Total Expenses	\$	9,125	\$ 0 5	\$ 9,126	\$ 6,594	\$ 2,532	\$ 9,125	\$ 0	\$ 9,126	\$ 6,594	\$ 2,532
Total Changes in Net Assets	\$	(2,986)	\$ 150	\$ (3,136)	\$ (6,594)	\$ 3,607	\$ (2,986)	\$ 150	\$ (3,136)	\$ (6,594)	\$ 3,607

Greater Topeka Partnership
Visit Topeka, Inc
Statement of Activities by Department
As of March 31, 2024

	Sales March 31, 2024				General March 31, 2024			Publications March 31, 2024			BID March 31, 2024			Total March 31, 2024		
_		Actuals	Budget	Actuals vs Budget	Actuals	Budget	Actuals vs Budget	Actuals	Budget	Actuals vs Budget	Actuals	Budget	Actuals vs Budget	Actuals	Budget	Actuals vs Budget
Revenue																
Sponsorships		0	0	0	750	0	750	0	0	0	0	0	0	750	0	750
Public revenue		0	0	0	345,119	430,757	(85,638)	0	0	0	48,055	60,029	(11,974)	393,174	490,786	(97,612)
Total Earned revenue		0	0	0	345,869	430,757	(84,888)	0	0	0	48,055	60,029	(11,974)	393,924	490,786	(96,862)
Advertising revenue		0	0	0	0	0	0	47,812	45,000	2,812	0	0	0	47,812	45,000	2,812
Merchandise sales, net		0	0	0	0	0	0	0	0	0	0	0	0	180	0	180
Interest revenue		0	0	0	695	0	695	0	0	0	0	0	0	694	0	694
Total Other revenue		0	0	0	695	0	695	47,812	45,000	2,812	0	0	0	48,686	45,000	3,686
Total Revenue	\$	0 \$	0 \$	0 \$	346,564 \$	430,757 \$	(84,193) \$	47,812 \$	45,000 \$	2,812 \$	48,055 \$	60,029	S (11,974) <b>\$</b>	442,610 \$	535,786	\$ (93,176)
Expenses																
Payroll/benefits		0	0	0	117,724	116,664	1,059	0	0	0	0	0	0	117,723	116,664	1,060
Other compensation		0	0	0	1,119	1,853	(733)	0	0	0	0	0	0	1,119	1,853	(733)
Other employee related costs		2,019	9,250	(7,231)	2,405	2,400	<b>.</b> 5	0	0	0	0	0	0	4,425	11,650	(7,226)
Total Personnel expenses		2,019	9,250	(7,231)	121,248	120,917	331	0	0	0	0	0	0	123,267	130,167	(6,899)
Professional services		0	0	0	3,108	6,250	(3,142)	1,745	0	1,746	0	0	0	4,853	6,250	(1,397)
Marketing		0	0	0	61,750	62,500	(750)	0	0	0	0	0	0	61,750	62,500	(750)
Administration		0	0	0	52,250	52,750	(500)	0	0	0	0	0	0	52,250	52,750	(500)
Total Purchased Services		0	0	0	117,108	121,500	(4,392)	1,745	0	1,746	0	0	0	118,853	121,500	(2,647)
Program/event expense		0	1,000	(1,000)	2,592	2,625	(33)	0	0	0	0	1,500	(1,500)	2,592	5,125	(2,532)
Sales travel		4,788	10,300	(5,512)	125	0	125	0	0	0	0	0	0	4,913	10,300	(5,388)
Hospitality		2,600	6,700	(4,100)	7	1,800	(1,793)	26	0	26	0	0	0	2,633	8,500	(5,866)
Grants/sponsor/contrib/scholar		2,898	1,500	1,398	25,575	17,000	8,575	0	0	0	15,000	45,750	(30,750)	43,473	64,250	(20,777)
Total Program expenses		10,286	19,500	(9,214)	28,299	21,425	6,874	26	0	26	15,000	47,250	(32,250)	53,611	88,175	(34,563)
Occupancy		0	0	0	11,826	12,974	(1,149)	275	0	275	0	0	0	12,101	12,975	(875)
Office expense		1,297	200	1,097	2,428	5,825	(3,397)	25,917	26,238	(321)	0	0	0	29,641	32,262	(2,621)
Dues/subscriptions		4,351	8,550	(4,199)	18,140	23,950	(5,810)	0	0	0	0	0	0	22,492	32,500	(10,008)
Advertising		1,200	0	1,200	40,167	26,500	13,668	71,993	95,000	(23,007)	0	0	0	113,360	121,500	(8,140)
Depreciation/amortization		0	0	0	3,752	4,873	(1,121)	0	0	0	0	0	0	3,752	4,873	(1,120)
Insurance/taxes/fees		0	0	0	(70)	1,199	(1,270)	125	0	125	0	0	0	54	1,199	(1,146)
Bad debt expense		0	0	0	0	0	0	2,000	0	2,000	0	0	0	2,000	0	2,000
Total Operational Expenses		6,848	8,750	(1,902)	76,243	75,321	921	100,309	121,238	(20,929)	0	0	0	183,400	205,309	(21,910)
Total Expenses	\$	19,153 \$	37,500 \$	(18,347) \$	342,898 \$	339,163 \$	3,734 \$	102,080 \$	121,238 \$	(19,157) \$	15,000 \$	47,250	\$ (32,250) \$	479,131 \$	545,151	\$ (66,019)
<b>Total Changes in Net Assets</b>	\$	(19,153) \$	(37,500) \$	18,347 \$	3,666 \$	91,594	(87,928) \$	(54,268) \$	(76,238) \$	21,970 \$	33,055 \$	12,779	<u>\$</u> 20,276 <b>\$</b>	(36,521) \$	(9,365)	\$ (27,156)

Greater Topeka Partnership Visit Topeka, Inc Statement of Activities by Month As of March 31, 2024

	January 31,	Fe	bruary 29,			Total
	2024		2024	March 31, 2024	. M	larch 31, 2024
	 Actuals		Actuals			Actuals
Revenue						
Sponsorships	250		250	250		750
Public revenue	101,391		133,516	158,267		393,174
Total Earned revenue	 101,641		133,766	158,517		393,924
Other revenue	1,750		2,200	2,200		6,150
Advertising revenue	47,604		104	104		47,812
Merchandise sales, net	28		78	63		169
Interest revenue	258		233	204		695
Total Other revenue	 49,640		2,615	2,571		54,826
Total Revenue	\$ 151,281	\$	136,381	\$ 161,088	\$	448,750
Expenses						
Payroll/benefits	39,097		38,523	40,104		117,724
Other compensation	200		719	200		1,119
Other employee related costs	1,750		1,260	1,415		4,425
Total Personnel expenses	 41,047		40,502	41,719		123,268
Professional services	930		1,261	2,662		4,853
Marketing	20,583		20,583	20,584		61,750
Administration	17,417		17,417	17,416		52,250
Total Purchased Services	 38,930		39,261	40,662		118,853
Program/event expense	2,192		250	150		2,592
Sales travel	1,764		159	2,990		4,913
Hospitality	637		1,988	8		2,633
Grants/sponsor/contrib/scholar	13,575		398	29,500		43,473
Total Program expenses	18,168		2,795	32,648		53,611
Occupancy	4,216		3,436	4,448		12,100
Office expense	17,256		5,458	6,929		29,642
Dues/subscriptions	6,618		8,211	7,661		22,492
Advertising	80,738		17,015	24,714		122,466
Depreciation/amortization	1,251		1,250	1,250		3,752
Insurance/taxes/fees	148		32	(106)		73
Bad debt expense	 0		2,000	0		2,000
Total Operational Expenses	110,227		37,402	44,896		192,525
Total Expenses Before Incentives	208,372		119,960	159,925		488,257
Total Expenses	\$ 208,372	\$	119,960	\$ 159,925	\$	488,257
Total Changes in Net Assets	\$ (57,091)	\$	16,421	\$ 1,163	\$	(39,507)



Updated: Thursday, May 16, 2024

Janu	Jary	24	Stormont Vail Health Community Blood Drive
3 – 2/1	1Light & Shadow Exhibit @ Mulvane Art	25	World Wine Tour: Kansas @ The Beacon
5	Laugh Lines @ TCT	25	Tequila Pairing #9 @ Happy Basset
5	Live Music – Miki P and the Swallowtails @	26-28	Kansas Sports & Outdoor Classic @ SVEC
	ass Point	26	Switch In Time @ The Barrel House
5	First Friday Artwalk @ NOTO	26	Cosplay Party @ Spawn Inn
5	Nate in the Evening @ Brass Rail	27	Washburn Soccer Winter ID Camp
5	The Basement Melons @ Happy Basset	27	24k TOPCITY Kickoff Party @ Rose Wood Event
		Venue	
5-7	Topeka Swim Association – 2024 True Blue Igloo	27	Snowflakes & Clover Fairground Fundraiser @ The
6	Heart of America Volleyball 2024	Found	ry
6	EZ Pieces at VFW Post 1650	27	American Legion Auxiliary Chili Cook-off
6	Steel Skarecrow @ The Barrel House	27	Barb's Country Barn Sip & Shop Valentines
8	Brownstone Monthly Open House	Marke	t
8	Winter Cookie Decorating Class @ Sweet! Baking	27	Strange Highway @ Brass Rail Tavern
Supply	T. I	28	"Steamboats on the Kansas River" Discussion
9	Tradexpos Farm Show @ SVEC	w/Ken	Gott @ The Ritchie House
11	World Wine Tour: Chile @ The Beacon	31	Car Seats: Beyond the Basics @ Stormont Vail
12	2024 Behavioral Health Symposium @ SVH Pozez	Health	Pozez Education Center
Audito			
12	Sloppy But Lucky @ The Celtic Fox	Fehr	uary
12	The Steve Kile Band @ The Vinewood		•
12	Trivia Night FUN-draiser for ODIM @ Compass	1-2	Topeka Fire Fighters Auxiliary Gala
Point		1-4	Kansas Muzzle Loading Association
13	Bird Walk at Shunga Park	2-3/30	"Say It Loud!" Art Exhibition @ ArtsConnect
13	Heart of America Volleyball 2024	2-3	Royal Events Group – The Midwest Crown
13	Car Seat Checkup Event @ Topeka Fire Station	2-4	Topeka Home Show @ SVEC
#5		2	First Friday Artwalk @ NOTO
13	Milltown @ The Boobie Trap	3	Backroads @ The Barrel House
13	Wood Valley Pickers @ Classic Bean	3	The Midwest Crown: Royal Events Cheer &
13-14	Epsilon Sigma Alpha	Dance	e Competition @ SVEC
14	Jayhawk Theatre Walking Tour	3	Valentine's Coffee Flight @ Fellowship Bible
14	Touch a Tutu Free Event @ Kansas Ballet	Church	h
18	Sawyer Brown Concert @ Prairie Band Casino &	4	"Newtek Media" Discussion @ The Ritchie House
Resort		4	Happy Basset Soup'er Bowl Competition
18	Grease Movie & Trivia Night @ Happy Basset	5	Brownstone Monthly Open House
19	Live Music "Weda Skirts" @ Compass Point	5	A Night at the Cabaret: A Topeka Festival Singer
19	Savanna Chestnut and the Field Hands @ Happy	Fundro	aising Event @ TCT
Basset		6	Intro to Backpacking @ Compass Point
20	Topeka Bridal Fair @ SVEC	6	Topeka Day at the Capitol @ Kansas State
20	Josh Vowell Blues Band @ Happy Basset	Capito	ol Building
21	"Which Hat Will You Wear Today" Author	8	World Wine Tour: Napa Valley @ The Beacon
Discuss	ion @ The Ritchie House	8	Valentines Cookie Decorating Class @ 785 Bee
23-2/11	Light and Shadow @ Topeka & Shawnee County	Comp	
Public		8	World Wine Tour: Napa Valley @ The Beacon
	XOXO: An Exhibit About Love & Forgiveness @	9	A King's First Queen: Mother & Son Valentines

Date @ 917 N Kansas Ave.

KCDC



Updated: Thursday, May 16, 2024

9	Night to Shine @ 1201 SW 6 <sup>th</sup> Ave	23-25	MIAA 2024 Men's & Women's Conference
9	The Roaring 2020's @ 3121 SW Huntoon	Cham	npionships
9-11	Topeka Swim Association 2024 MVS Short Course	23-25	RV & Boat Show @ SVEC
Dist CI	hampionships Bird Walk at Shunga Park		9 Our Stories: African American Topeka Before & Brown @ TSPL
10	2 <sup>nd</sup> Annual Valentine's Sip & Shop @ The	24	Great Overland Station Comic Convention @
Wood		GOS	
10	Cooke Decorating w/Jamie Bs Cookies @ 4032	24	Pancake Fedd & Raffle @ 2303 SE College Ave
	untoon	24	Pop Up Vendor Fair @ TPAC
10	Galentines' Girls Night @ First Baptist Church	24	Brothers of the Dust @ WU
10	The Woodshed Speed Dating Event	25	"The Stauffer Family" Discussion with Pete
10-11	RK Gun Show @ SVEC		er @ The Ritchie House
11	This One's for the Girls: Galentines Celebration @	28	Dodge City Night in Topeka
	Kansas Ave	29	Dinner and a Mystery @ Happy Basset
12	Speed Dating Night @ Happy Basset	29	Mulvane Poetry Workshop @ memorial Union
13	Bubble & Besties Tasting @ The Tee Box		ground, WU
13	Valentine Pairing & Roll of the Dice @ 4034 SW		2024 Leadership Challenge Event @ WU
Hunto			
14	Axe the Ex: Valentine's Day Event @ Axe & Ale		
14	Valentine's Day @ Happy Basset	Mar	ch
14	Valentine's Day Clay @ Fire Me Up Ceramics	1	First Friday Artwalk @ NOTO
15	Larry the Cable Gui LIVE Show @ Prairie Band	1	First Friday Music @ Redbud Park, Caleb Nelson
Casino	o & Resort	1	Audacity & Tenacity – Opening Night @ The
15	Dinosaur World Live @ TPAC	Coffe	e Bar
15	Jericho Hocket Book Release Party @ WU	1	First Friday Music @ Redbud park, Caleb Nelson,
15	Quey Percussion Duo @ WU	Redbu	ud Park
15-17	2024 6-1A Boys State Swimming & Diving	1-2	Smash it Derby: Capital City Carnage @ SVEC
16	Kansas Lawn & Garden Show @ SVEC	1-3	Dance Champs – 2024 Topeka Regional
16	Laugh Lines Improve Comedy @ TCT	Comp	petition
16	Elvin Graves Jr. & the MultiGenre Experience @	2	Springtime Pop-Up Craft Show @ Tammy's Billard
816 N	Kansas Ave	Airpor	rt Restaurant
17	Camelot and Camelittle @ TCT	2	Heart of America Volleyball 2024
17	Daddy Daughter Dance @ The Brownstone	4	Ad Astra Per Aspera: Overcome @ White
17	Mad Machelle @ Happy Basset	Conc	ert Hall
17	Heart of America Volleyball 2024	4	The Brownstone Monthly Open House
17	#UnfinishedBusiness @ White Concert Hall	4	Ad Astra Per Aspera: Overcome @ White
18	"Never Seen a Finer Day" Book Discussion @ The	Conc	ert Hall
Ritchie	e House	5	Thomas L. King Lecture @ WU
18	WU Faculty Recital @ White Concert Hall	6	Stephen Fire: Giddy Up & Learn Tour @ TPAC
19	Kansas Blac Legislative Day at the Capitol	6	Painting Workshop @ Garvey fine Arts Center,
22	Skate Like MADD @ Sk8away	WU	
23	Hero Day @ Bonkers	6	Stephen Fite: Giddy Up & Learn Tour @ TPAC
23-25	Arab Shrine Circus @ SVEC	7	Bret Michaels @ Prairie Band Casino & Resort

7

Girls Night Out @ Happy Basset



Updated: Thursday, May 16, 2024

7	Nikki Giovanni Discussion @ Memorial Union WU	4	Dwight Yoakam @ TPAC
<i>7</i> -10	USA Wrestling: 2024 KS State Folkstyle	4	Gary Allan LIVE @ Prairie Band Casino & Resort
	pionships	4-7	Bravo National Dance & Talent Competition
8	Delta Haze @ Aurora At the Vinewood	5	First Friday Artwalk @ NOTO
8-10	Prestige Dance National Tour	5	Audacity & Tenacity Monthly Art Exhibit @ The
9	Bird Walk at Shunga Park	Coffee	
9	Heart of America Volleyball 2024	5	Youth Art Exhibition & Otto's Art Scavenger Hunt
10	"Old Shawnee County Schools" discussion with		TO Arts Center
	Chitwood @ The Ritchie House	6	Socking the Octopus @ TCT
10	Spoken 4 Quartet at First Baptist Church Topeka	6	Topeka Tropics Areana Football @ SVEC
14-15	Simply Travel Quilt Tour	6	Breadbasket Farmers Market @ 1901 SW
15-17	Central States Shrine Association Spring Business	Wana	maker
Meetin	ng	7	Topeka Youth Orchestra in Concert @ White
16	2024 Blarney Breakfast @ Blind Tiger Brewery	Conce	ert Hall, WU
16	2024 St. Patrick's Day Parade & Irishfest	9	Build My Future @ SVEC
Celebr	ration – Kansas Ave	12-14	Perfect Game Midwest 2024 Bettis Season
16	St Patrick's Party & Irish Folk Music Show @ Celtic	Open	er
Fox		13	Pickleball Tournament @ 3909 SW Burlingame
17	Historic Items "Shoe & Tell" Program @ the Ritchie	Road	
House		13	Blippi: The wonderful World Tour @ TPAC
20	Harlem Globetrotters World Tour 2024 @ SVEC	14-17	Kansas Traffic Safety Conference
21	Art Paint Party @ Happy Basset	18	David Spade @ Prairie Band Casino & Resort
21	Jeff Foxworthy @ Prairie Band Casino & Resort	18	Diversity Equity & Inclusion Seminar
21-25	American Cornhole League: 2024 ACL Open Pro	18	Girlfriend & Gratitude @ ROUGE Events
Shoot		18	Our Stories: African American Topeka Before &
21-24	Kansas Association of Taxidermists 2024 KAT		© SCPL
Confe		18	WU Faculty Jazz Quintet - WU
23	Ozark Mountain Daredevils & Topeka Symphony		6 Jerold Binkley Tulip Time – Ted Ensley Garden
@ TPAC		19	Friday Night Funnies @ Cosmos Court
23	Milltown Band @ the VFW	19	It's Time to Shine! @ First Presbyterian Church of
23	FREE Seed and Information Swap @ TSCPL	Topek	
23	World Waters Day @ Topeka Zoo	19	The Book of Will @ TCT
24	Los Tucanes De Tijuana @ SVEC	19	Witch, by Jen Silverman @ WU
26-27	Baby Shark's Big Broadwave Tour! @ TPAC	19-21	Perfect Game Midwest 2024 Capitol City
29	Trey Kennedy: Grow Up @ TPAC	Show	
30	Topeka Tropics Areana Football @ SVEC		USTA Missouri Valley Level 5 Open
30	Eggstravaganza @ Topeka Zoo	20	2024 Paws in the Park @ Topeka West High
30	#ItalyTravel @ White Concert Hall	Schoo	
		20	Party for the Planet @ Topeka Zoo
∆ nril	1	20	NOTO IN BLOOM: Roaring 20's Benefit @NOTO
April		Art Ce	
1	Brownstone Monthly Open House	20	African American Topeka History Tours @ Hotel

Topeka

3-5

Leadership Conference

KS Future Business Leaders of America



Updated: Thursday, May 16, 2024

20	Once Upon a Ballet: Fairytales in the Forest @	3	Audacity & Tenacity Monthly Art Exhibit @ The
TPAC		Coffe	
20	Mark & the Sharks @ The Barrel House	3-5	Sunflower Soccer Association
20-21	Sunflower Soccer Association 2024	4	Kansas State High School Activities
20-21	Ballet Midwest Presents Swan Lake @ TPAC	4	Master Gardner Plant Sale @ SVEC
21	Book Launch for Last Light by Elizabeth	5	2024 Knights of Columbus Convention
	vorth @ TSPL	8	Zach Williams "A Hundred Highways" Tour @
22	Abilities Day at the Zoo	SVEC	
22-28	Grand Chapter of KS Order of Eastern Star: 148 <sup>th</sup>	8-9	Kansas Water Environment Association 2024
	al Communication		al Spring Conference
24	Live @ Lunch – Evergy Plaza	10	Milton at Compass Point
24	Nashville Nights @ TPAC	10-11	KS State High School Association: 4A Boys State
24	Topeka Pride Book Club @ Round Table	Tennis	
Books	tore	11	Eddie Griffin @ TPAC
26	The Senior Class @ TCT	11	Endanger Species Day @ Topeka Zoo
26-28	Talent on Parade 2024 Capital City Showdown	11	Native Wildflower Sale @ Topeka Zoo
26-27	Perfect Game Midwest 2024 Topeka Shootout	11	Topeka Tropics Arena Football @ SVEC
27	TopCtiy Hal Marathon	13	Ad Astra Per Aspera: New Dream @ White
27	Roar & Pour @ The Topeka Zoo	Conc	ert Hall
27	Kansas State High School Activities	13-18	Academy of African Business & Development
27	#Hollywod @ White Concert Hall, WU	AABD	Conference
27	Ad Astra Space Celebration @ Stoffer Science	15	Live @ Lunch – Evergy Plaza
Hall W	ľU	16	The Commodores LIVE @ Prairie Band Casino &
27	Christian Okoye Autograph Signing @ Prairie	Resort	t e e e e e e e e e e e e e e e e e e e
Band	Casino	16	Eats & Beats @ Evergy Plaza
27	Celebrity Pancake Feed @ Combat Air Museum	16	Stronger Together: The Power of Community @
27	El Dia del los Ninos Children's Day @ TSPL	White	Concert Hall
28	Talent on Parade 2024 Regional	16	Celebrating a Legacy of Civil Rights @ Mulvane
28	Perfect Game Midwest 2024 Topeka	Art	
28	The WTCT Radio Players @ TCT	16	Craving Light The Museum of Love & Reconning
28-5/1	Kansas Funeral Directors Association Annual	@ Mul	vane Art
	ention 2024	16	Fiest Topeka Queen Candidate 2024 @ Our Lady
		of Gu	adalupe
		16	I Dream a World @ Mulvane Art
May	<i>t</i>	17	Anniversary of the Brown v. Board Supreme
1	Live @ Lunch – Evergy Plaza		Decision @ BvB Education Historic Site
2	Eats & Beats @ Evergy Plaza	17	33rd Annual TARC Benefit Gold Tournament @
2	Percussion Studio Recital @ White Concert Hall,		Shawnee
WU	Toleossion ordere Roeman & William Contesti Hall,	17	NOTO Summer Concert "Severio Mancieri"
2-5	Knights of Columbus 2024 Convention	17	The Phil Collings Experience @ TPAC
3	First Friday Artwalk @ NOTO	17	Commemorative Play to Honor the Power of
	Maria the Mexican @ Compass Point		ctive Action @ White Concert Hall
3	NOTO Redbud Festival Chalk Walk	17	Friday Night Funnies @ Cosmos Court
J	NOTO REGIDUATESTIVAL CHAIR MAIR	17	mady might formics & Cosmos Coom

17

Naked Mole rate Gets Dressed @ TCT



Updated: Thursday, May 16, 2024

17	Africana Amaricana Tanada albada at Tanada Africana	0	I I a south and all Additions and David Charles and a fille a
17	African American Topeka History Tours @ Hotel	8 Nation	Heartland Military Day @ Museum of the al Guard
Topeko		8	
	Brown v. Board 70 <sup>th</sup> Anniversary Homecoming ration @ BvB Historic Site	8	Flag Day Celebration @ GOS  Juneteenth Car Show @ California Crossing
18	Fight Night @ Evergy Plaza	10	Juneteenth Pop and Paint Youth Event @
21	May Night Out on Boswell @ Blooms on Boswell		on Square – Austin Park
			•
22	Live @ Lunch – Evergy Plaza	11	Juneteenth Taco Tuesday @ Betty Phillips
22	Stormont Vail Health Community Blood Drive	•	porhood Park
	Evans Carnival	11	Stone & Story Real Estate Group Movie Night @
24	The Way Of Light Performance @ White Concert	Evergy	
Hall		12	Live @ Lunch – Evergy Plaza
24-25	KS State High School Activities Assoc: 6A Girls	13	Eats & Beats @ Evergy Plaza
State S		14	Friday Flicks "The Little Mermaid" @ Evergy Plaza
25	KNG Museum Car & Truck Snow – Museum of	14-16	Perfect Game Midwest 2024 Topeka All-Turf
	al Guard	Showd	
25	Shockwave Fitness Fundraiser "Goat Yoga" @	15	World Giraffe Day @ Topeka Zoo
	W Wanamaker for HHHS	16	Music in the Park with the Santa Fe Band – 3825
30	Eats & Beats @ Evergy Plaza		rion Lane
30	Nashville Song Writers Night @ 785 Beer	19	Live @ Lunch – Evergy Plaza
Comp		19	4th Annual Freedom Day Parade – Evergy Plaza
31-6/2	American Legion Auxiliary	20	Eats & Beats @ Evergy Plaza
		21	NONO Summer Concert Series "Wendy Woo" –
		NOTO	
		21-29	Sunflower Music Festival – White Concert Hall
June	•	22	Topeka Pride Palooza! @ Evergy Plaza
1	2024 Miss Juneteenth Scholarship Pageant @ WU	26	Live @ Lunch – Evergy Plaza
1	2 Mile Fellowship Fun Run @ Shunga Trail	27	Eats & Beats @ Evergy Plaza
1	Summer Kickoff Party @ TSCPL	29	Chance Encounter's Rock the Barrel House &
1-8/18	The Floor is Lava! @ Alice C. Sabatini Art Gallery	Firewo	rks Display @ Happy Basset
1	Capital City Crushers vs Twister City Roller Derby	29	TOPCITY Pickleball Tournament @ Hughes Park
Bout @	Sk8away	29	Benefit Show @ 785 Beer Company Featuring
1-2	Evan's Carnival @ SVEC	Sloppy	But Lucky
1-2	Mulvane Art Fair @ WU	29	Spirit, Mind, Body Fair @ West Ridge Mall
1-2	Germanfest 2024 @ Sacred Heart – St Joseph	29	7th Annual Sunshine Reggae Roots Festival @ 8th
Parish		& Jack	son, Downtown Topeka
1-4	KS Rural Letter Carriers Annual Conference		
5	Live @ Lunch – Evergy Plaza		
5-7/27	Topeka Reflections: Unveiling the Soulf of the		
	and @ NOTO Arts Center	July	
5_9	Church of the Living God Convention	3	Live @ Lunch - Everay Plaza

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8

Eats & Bates @ Evergy Plaza

TapThat @ The Celtic Fox

First Friday Art Walk – NOTO Arts District

World Oceans Day @ Topeka Zoo

First Friday Art Walk – NOTO

Car Show – Dream Acres, 3158 SE 10th Ave

2024 - Mini Jamaica - Evergy Plaza



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7	Music in the Park w/the Santa Fe Band – Gage	17	World Orangutan Day @ Topeka Zoo
Park		21	Live @ Lunch – Evergy Plaza
10	Live @ Lunch – Evergy Plaza	22	Eats & Beats @ Evergy Plaza
11	Nitty Gritty Dirt Band LIVE – Prairie Band Casino	22	Capital City Clister Dog Show @ SVEC
12	Friday Flicks "The Super Mario Bros Movie" –	24	World African Painted Dog Day @ Topeka Zoo
	y Plaza	25	Topeka Food Truck Festival @ Gage Park
13	2024 Coronation Ball – Our Lady of Guadalupe	28	Live @ Lunch – Evergy Plaza
Churc	h	29	Eats & Beats @ Evergy Plaza
13	2024 Fiesta Topeka Parade – Evergy Plaza	31	Wildly Creative – Arts with The Animals @ Topeko
16-20	Fiesta Topeka @ Our Lady of Guadalupe Church	Zoo	
19	Fiest Topeka Golf Tournament @ Cypress Ridge	28-31	Central States Shrine Assoc Fall Meeting
Golf C	Course	30-9/1	USA Softball Men's E Northern Nationals
19	NOTO Summer Concert "Sunday Basement		
Boogi	e" - NOTO	C J	la
24	Love Your zoo Giving Day @ Topeka Zoo	3epi	ember
24	Live @ Lunch – Evergy Plaza	4	Live @ Lunch – Evergy Plaza
25	Education & Industry Summit Featuring "Mark C.	5	Eats & Beats @ Evergy Plaza
Perna'	" @ TPAC	6	First Friday Art Walk – NOTO
25-28	Fur the Culture Ks Gala & Fest @ Evergy Plaza	6-8	BRAKES @ SVEC
27	Global Tiger Day @ Topeka Zoo	11	Live @ Lunch – Evergy Plaza
27	Pride Pool Pary @ Topeka Pride Community	12	Eats & Beats @ Evergy Plaza
28	Music in the Park with the Santa Fe Band @	12	The Oak Ridge Boys @ Prairie Band Casino
Gage	Park	12-15	Sunflower Slide @ SVEC
31	Live @ Lunch – Evergy Plaza	13	Friday Flicks "UP" @ Evergy Plaza
		14	Brew at The Zoo @ Topeka Zoo
_		14	Kansas Chocolate Festival @ Topeka Vendor's
Aug	UST	Marke	t
1	Eats & Beats @ Evergy Plaza	18	Live @ Lunch – Evergy Plaza
1	First Friday Art Walk – NOTO	19	Eats & Beats @ Evergy Plaza
2	Summertime Jam w/ Undercover @ Happy	19	NBHA Finals @ SVEC
Basset	t	20	NOTO Summer Concert "Ernest James Zydeco"
3	World Lion Day @ Topeka Zoo	@ Red	bud Park
7	Live @ Lunch – Evergy Plaza	21	World Rivers Day @ Topeka Zoo
8	Eats & Beats @ Evergy Plaza	21	Indy Races for Childhood Cancer @ Lake
8	Joe Bonamassa @ TPAC	Shawr	nee
9	Friday Flicks "Toy Story" @ Evergy Plaza	21-22	43 <sup>rd</sup> Annual Cider Days @ SVEC
10	World Elephant Day @ Topeka Zoo	25	Live @ Lunch – Evergy Plaza
10	The BASH @ The Celtic Fox	28	Kansas Book Festival @ WU
14	Live @ Lunch – Evergy Plaza		
15	Eats & Beats @ Evergy Plaza		
15	Jeff Dunham LIVE Show @ Prairie Band Casino		
16	NOTO Summer Concert "Orquesta Mundo	Octo	ober

#### October

Nouvo" @ NOTO

The BASH @ Dirty Girl Adventures

First Friday Art Walk - NOTO



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- 4 KANSAS: 50th Anniversary Tour @ TPAC
- 5 Prince of Peace Oktoberfest 2024
- 6 Combat Air Museum 4th Annual Car Show
- 5-26 Nightmare on the Boulevard @ SVEC
- 6 Gage Park Celebration Day @ Topeka Zoo
- 11-13 2024 Thunder Over the Heartland @ Vaerus

#### Aviation

- 12 Gem & Mineral Show @ SVEC
- 17-20 Platte Valley Cutters @ SVEC
- 19 & 26 Boo at the Zoo @ Topeka Zoo

19&26 Boo at the Zoo @ Topeka Zoo

30 – 11/2 Motorhead Events 2024 GT Arena Cross

#### **November**

- 1-2 United Rodeo Association 2024 URA Finals
- 2 National Philanthropy Day @ Topeka Country Club
- 7-9 Smash It Derby 2024 Blizzard Bash
- 7-12/27 Zoo Lights @ Topeka Zoo
- 21-23 Kansas State High School Activities Association
- 2024 Gameday Spirit Showcase
- 22-23 KSHSAA Varsity Cheerleading @ SVEC
- 25 Dream Night @ Topeka Zoo
- 26 Festival of Trees @ Fairlawn Plaza Shopping

#### Center

27-12/31 TARC Winter Wonderland Celebration of Lights

@ Lake Shawnee

#### **December**

6 First Friday Art Walk @ NOTO