



**DEVELOPMENT**STRATEGIES

### PROCESS & SCHEDULE



1 MONTH SEPTEMBER

5 MONTHS
OCTOBER — FEBRUARY

2 MONTHS
MARCH—APRIL

### **Session Goals**

- Describe our **priority recommendations**
- Understand roles and need for robust partnerships
- Next steps

# **Keep in Mind**

There are **no silver bullet solutions** 

The city cannot solve Topeka's housing challenges—its resources are finite and role is limited

#### There is a need to:

- Expand community capacity
- Develop new partnerships
- Increase overall commitment to housing
- Expand financial resources



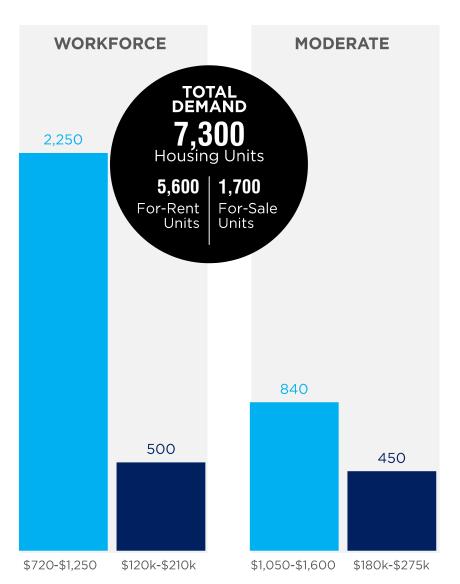


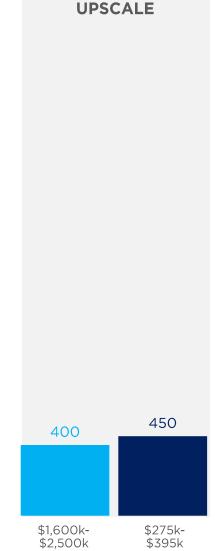
# HOUSING STUDY MARKET ANALYSIS SUMMARY

THE WILLIAM REPORTS SOFTHER THE	
KEY FINDINGS	NEED
30% of Topeka Households are <b>Cost Burdened</b> .	Quality affordable rental housing (<\$700/mo.)
Potential homebuyers can't find suitable homes.	<b>Moderately-priced</b> for-sale housing (\$120k-\$225K).
Lack of reinvestment in core neighborhoods.	<b>Reinvestment</b> in the existing housing stock.
Topeka has a <b>high rate of homelessness and evictions</b> for a city of its size.	<b>Transitional</b> housing for homeless and other vulnerable households.
There are limited <b>maintenance-free housing</b> for growing senior population.	A variety of <b>Senior housing</b> options.
Topeka's wages for entry level jobs do not support housing stability.	Affordable housing with <b>better access to jobs</b> (and higher-paying jobs).
<b>High-wage earners</b> frequently choose to live outside the city.	Upscale rental and for-sale housing.
<b>Single-family homes</b> are the dominant new construction housing type.	New <b>missing middle</b> and multifamily development.

### DEMAND SUMMARY: CURRENT AVERAGE ANNUAL DEMAND







#### **RENT/PRICE RANGE**



## DEMAND IMPLICATIONS: 10-15 YEARS HOUSING TYPES



**\$53 million** needed each year

**\$6.9 million** current City budget for housing

# **Housing Need**

The need is greater than resources available...

...Must be strategic.

### HOUSING STRATEGIES TO ADVANCE THE GOALS



Improve the quality of the existing housing stock



Address abandoned & vacant properties



Expand resources to encourage housing stability and support homeownership

# TWENTY-SIX TACTICS



Support development of a diverse mix of housing types



Expand production of **affordable housing** to enhance **economic mobility** 



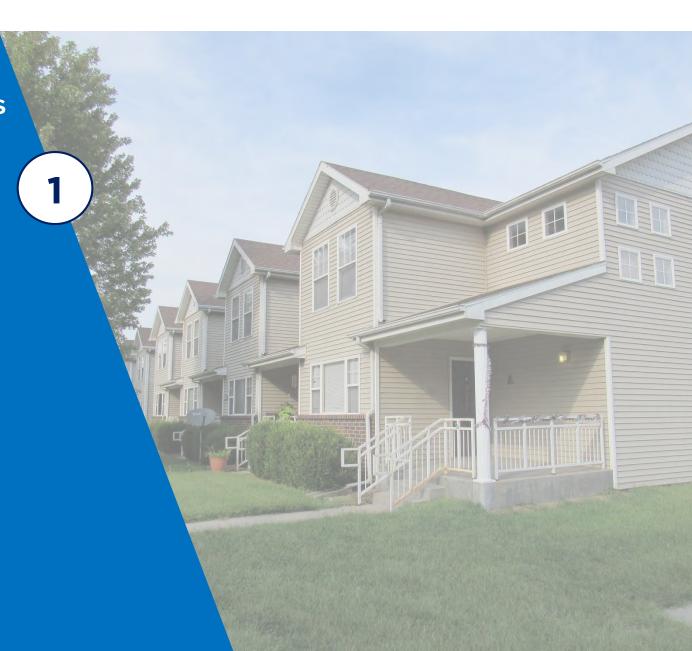
organizational capacity

..

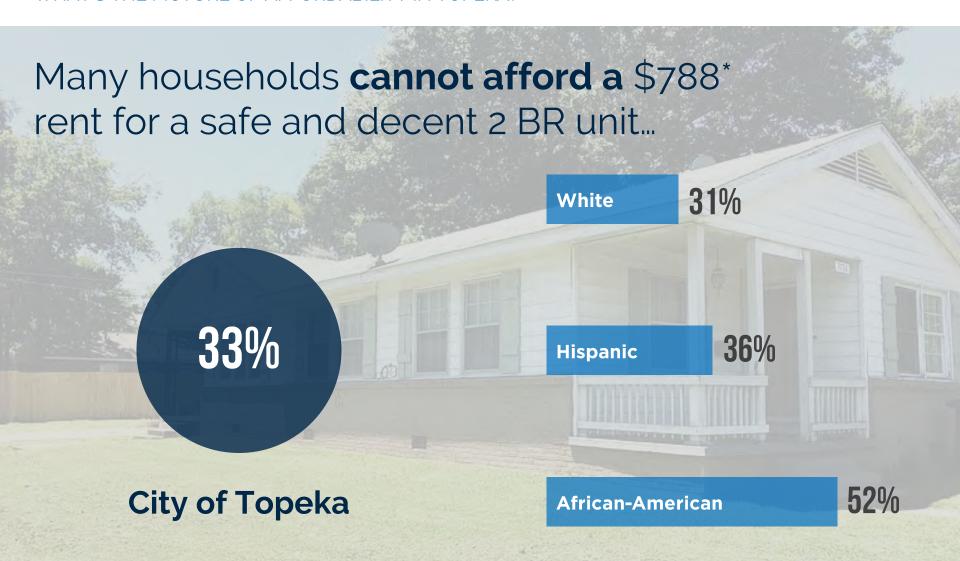
# HOUSING STRATEGIES TO ADVANCE THE GOALS

**Priority Recommendations** 

Fund the Affordable Housing Trust Fund

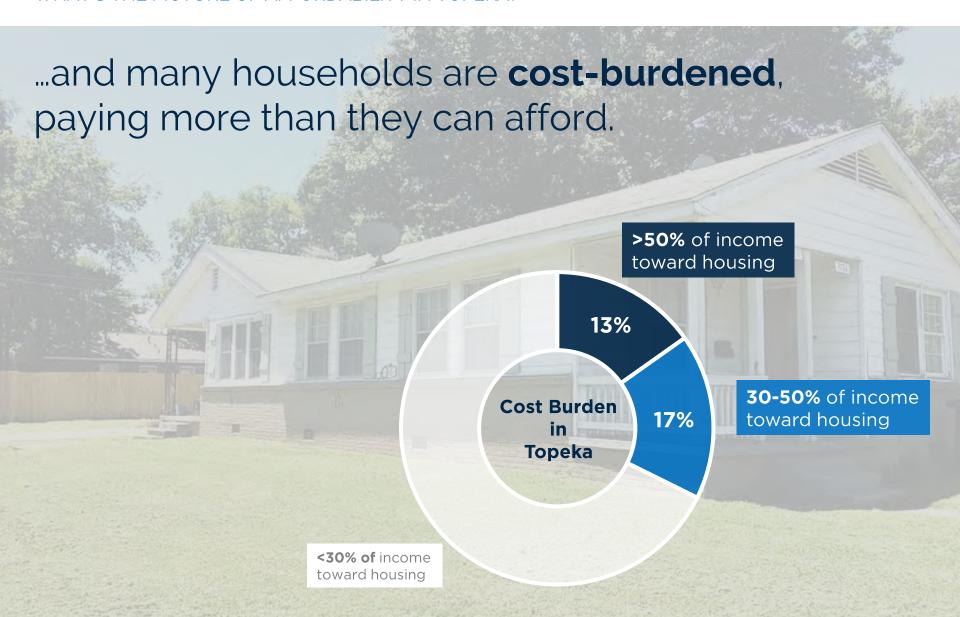


## HOUSING AFFORDABILITY WHAT'S THE PICTURE OF AFFORDABILITY IN TOPEKA?



Source: ACS 2013-2017

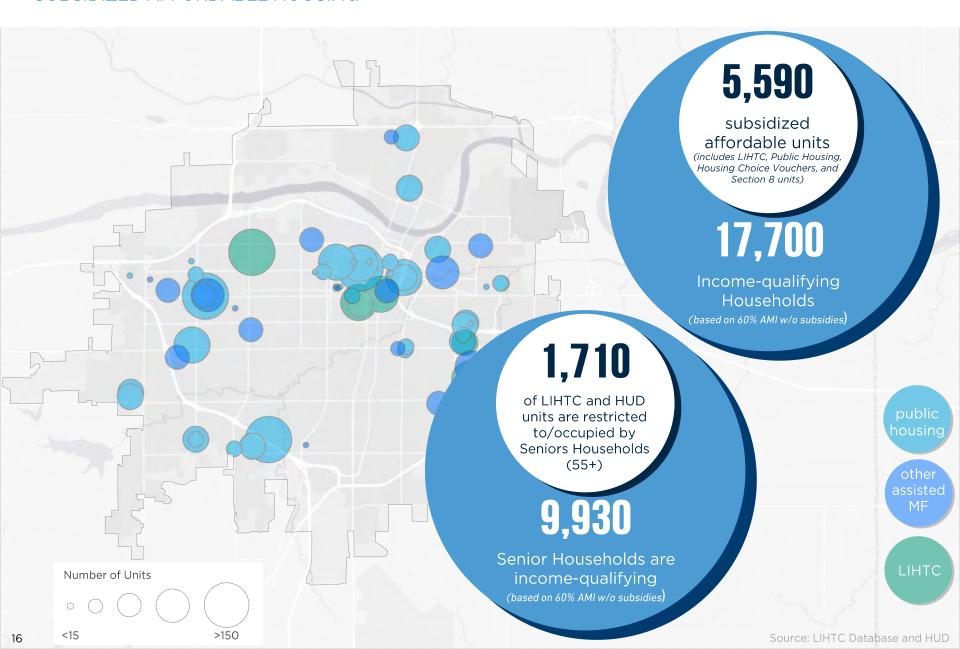
Based on FY19 HUD Fair Market Rent for Topeka, KS MSA.
\*Gross rent, including \$200/month for utilities.
Utilities assumption based on maximum utility allowance limits by HUD

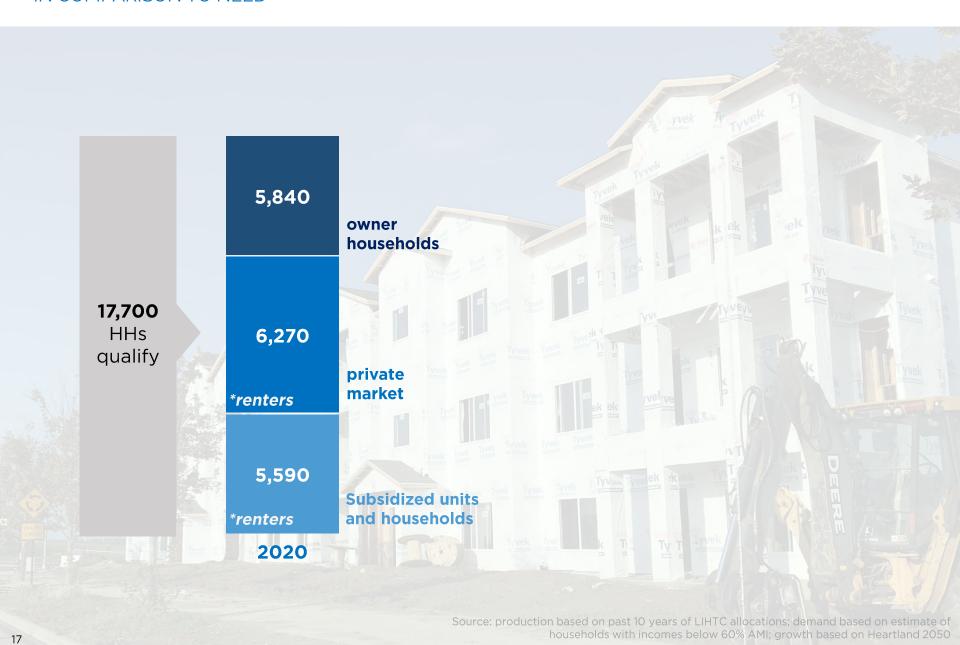


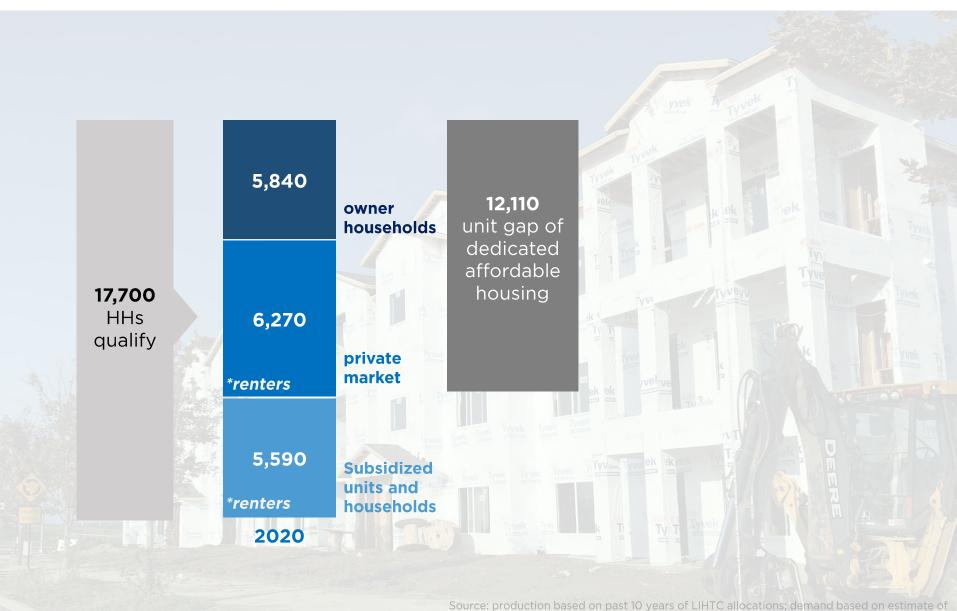
# HOUSEHOLD HOUSING AFFORDABILITY STUDY AREA - RENTAL



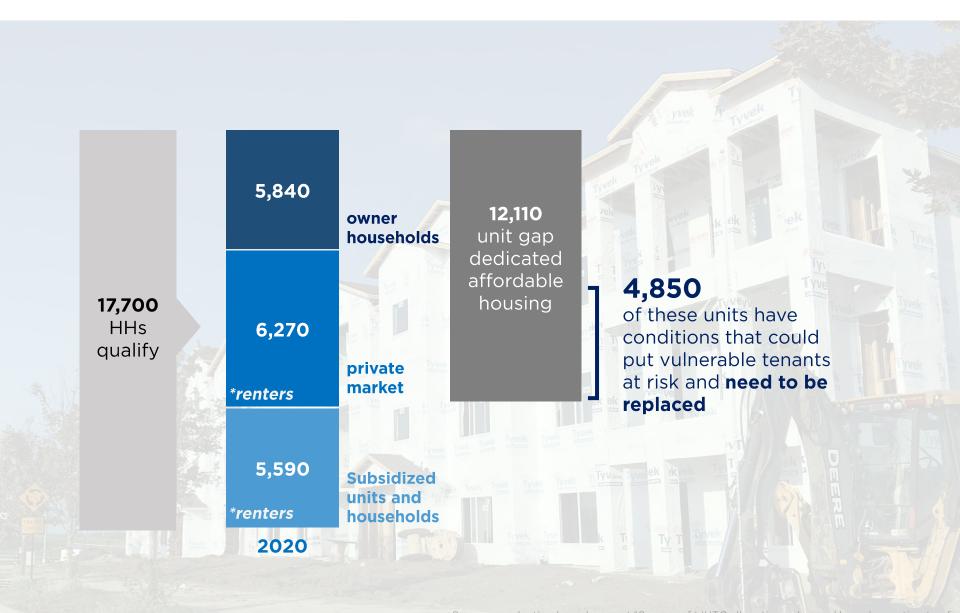
# EXISTING SUPPLY SUBSIDIZED AFFORDABLE HOUSING





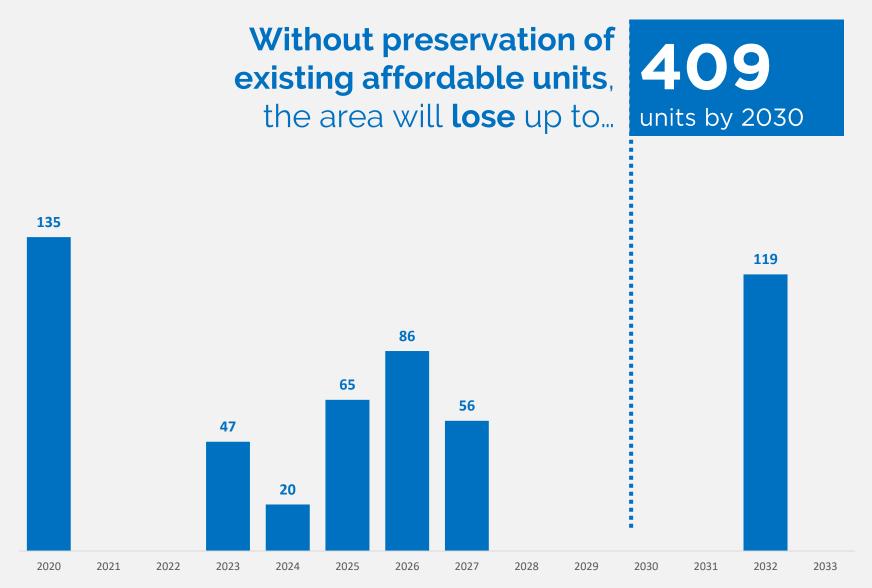








### AFFORDABLE HOUSING SUPPLY THE NEED FOR PRESERVATION



## FUND THE AFFORDABLE HOUSING TRUST FUND TOPEKA'S FUND

#### City of Topeka Affordable Housing Trust Fund

- Finalized by Ordinance No. 20194 on July 23, 2019
- Encourages the acquisition, rehabilitation and development of affordable housing, emergency shelter and supportive services
- Will address affordable housing and economic development needs of the city through gap funding
- Eligible applicants can include private, public, non-profit, for-profit entities
- Affordable Housing Trust Fund Review Committee



### FUND THE AFFORDABLE HOUSING TRUST FUND TOPEKA'S FUND

#### City of Topeka Affordable Housing Trust Fund

- Finalized by Ordinance No. 20194 on July 23, 2019
- Encourages the acquisition, rehabilitation and development of affordable housing, emergency shelter and supportive services
- Will address affordable housing and economic development needs of the city through gap funding
- Eligible applicants can include private, public, non-profit, for-profit entities
- Affordable Housing Trust Fund Review Committee

### Why Affordable Housing Trust Funds?

- Extremely flexible
- Able to foster partnerships that create affordable housing to meet community needs
- Unique as they benefit from a dedicated source of ongoing revenue
- Increase affordable housing production
- On average, each dollar spent by a housing trust fund leverages seven dollars in additional funding for housing, such as loans from banks

# FUND THE AFFORDABLE HOUSING TRUST FUND HOW ARE THEY FUNDED?

### Typical Funding Sources

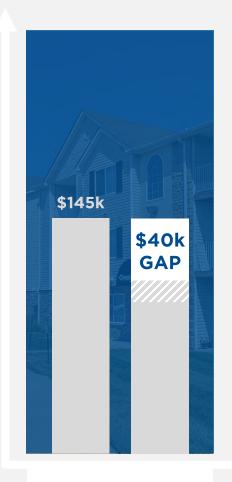
- Dedicated Housing Fees
- Redevelopment Tax Increment Set-Aside Funds
- Discretionary Local Revenues
- Grant and Charitable Contribution Funds
- Loan Repayments and Commercial Development Loans



# FUND THE AFFORDABLE HOUSING TRUST FUND HOW FAR WOULD \$5 MILLION GO?

COST AND VALUE











MULTIFAMILY **NEW** 

SINGLE FAMILY **NEW** 

SINGLE FAMILY

GUT REHAB

SINGLE FAMILY **RENOVATION** 

# FUND THE AFFORDABLE HOUSING TRUST FUND HOW FAR WOULD \$5 MILLION GO?



# FUND THE AFFORDABLE HOUSING TRUST FUND HOW FAR WOULD \$5 MILLION GO?

A focus on **preservation and renovation** will stretch the funds farther.

New construction should be supported as well, as a **supplement to other tools and programs**, such as LIHTCs, that fill most of the gap.



### FUND THE AFFORDABLE HOUSING TRUST FUND RECOMMENDATIONS FOR TOPEKA

#### **KEY FUND ELEMENTS**

#### PRIMARY STRUCTURE RECOMMENDATIONS

- All units funded should serve those earning 80% AMI or less
  - 50% fund 30% AMI units
  - 30% fund 30% AMI to 60% AMI units
  - 20% fund 60% AMI to 80% AMI units
- Forgivable Low-Interest or Zero-Interest Loan.
  - Same term as program or first-position loan
    - For LIHTC deals
      - 0% loan with a balloon payment after year 15
      - Roll into a second 15-year term if exercised
    - For non-LIHTC
      - below-market interest; interest-only payments
- Bridge loan for pre-development costs; with preference given to non-profit developers
- Eligible Projects:
  - Renovation and/or rehab projects in Focus Areas
  - New construction projects with additional sources, such as LIHTC, HOME, CDBG, or similar funds

Key Implementers: City Council, **Affordable Housing Trust Fund Review Committee**, City Staff, Housing Providers, Donors, Philanthropy



### FUND THE AFFORDABLE HOUSING TRUST FUND HOW ARE THEY FUNDED?

#### Typical Funding Sources

- Dedicated Housing Fees
- Redevelopment Tax Increment Set-Aside Funds
- Discretionary Local Revenues
- Grant and Charitable Contribution Funds
- Loan Repayments and Commercial Development Loans

### Affordable Housing Trust Fund St. Louis City, MO

- Awards loans and grants to develop affordable housing and provide housing-related services, including accessibility modifications, home repair, and support for the homeless.
- Benefits families and individuals with incomes at or below 80% of the AMI.
- 40% of funds awarded benefit those earning 20% or less than the AMI.

### FUND THE AFFORDABLE HOUSING TRUST FUND HOW ARE THEY FUNDED?

#### Typical Funding Sources

- Dedicated Housing Fees
- Redevelopment Tax Increment Set-Aside Funds
- Discretionary Local Revenues
- Grant and Charitable Contribution Funds
- Loan Repayments and Commercial Development Loans

### Affordable Housing Trust Fund Lawrence, KS

- Encourages and supports the acquisition, rehabilitation, and development of affordable housing and emergency shelter, as well as supportive services necessary to maintain independent living.
- City staff allocated \$100,000 to put into an affordable housing pilot project to demonstrate the impact of local funds.
- Building on the accomplishment of the pilot project, in 2016 City Commissioners approved \$300,000 for the AHTFund for FY2017-2018 budgets, and \$350,000 for FY2019-2021.
- \$1 million annual funding approved through 1/20<sup>th</sup> cent sales tax for 2019-2028 in addition to above amounts.

### FUND THE AFFORDABLE HOUSING TRUST FUND SUMMARY

#### **NEEDS ADDRESSED**

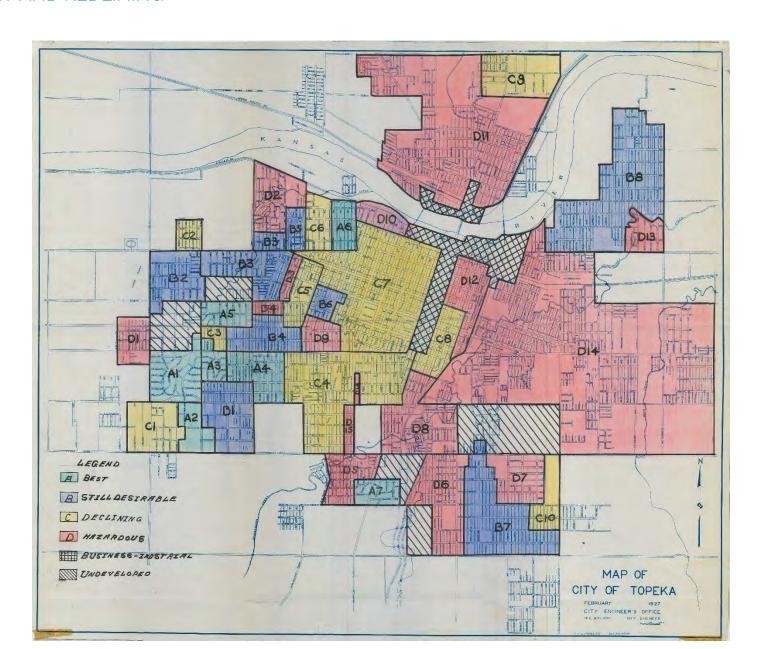
- Increase availability of affordable housing units
- Improve housing condition
- Improve neighborhood conditions
- Encourage reinvestment in existing housing stock
- Expand resources for homeowners
- Expand resources for vulnerable populations
- Provide a new gap financing tool

#### **GOALS ADDRESSED**

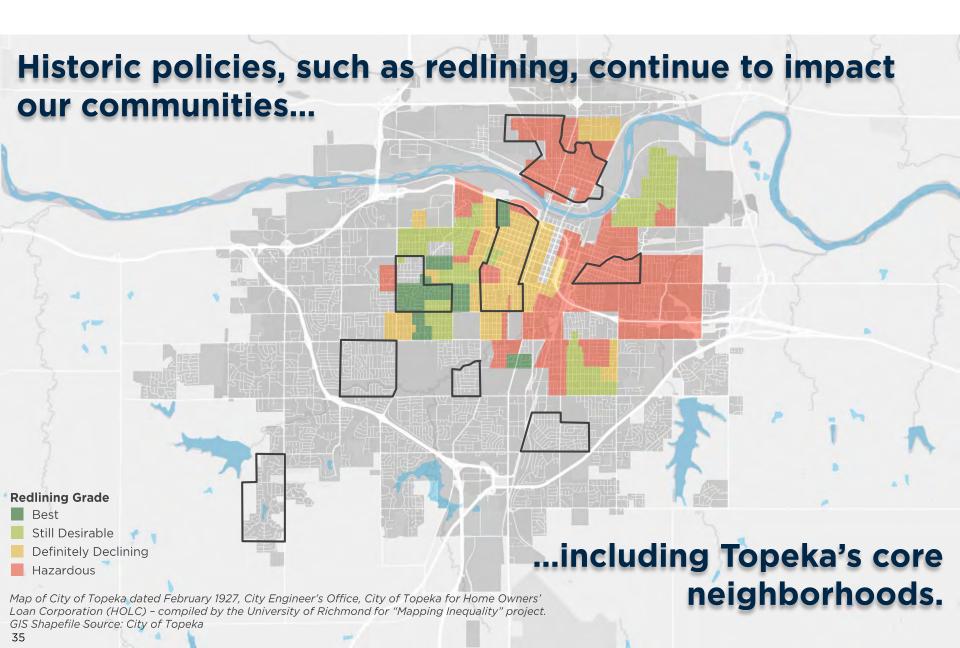
- 1 stabilize Topeka's core
- 2 housing as opportunity
- Support new housing development
- Address problem landlords, absentee owners, and vacant properties
- 5 Expand the housing ecosystem



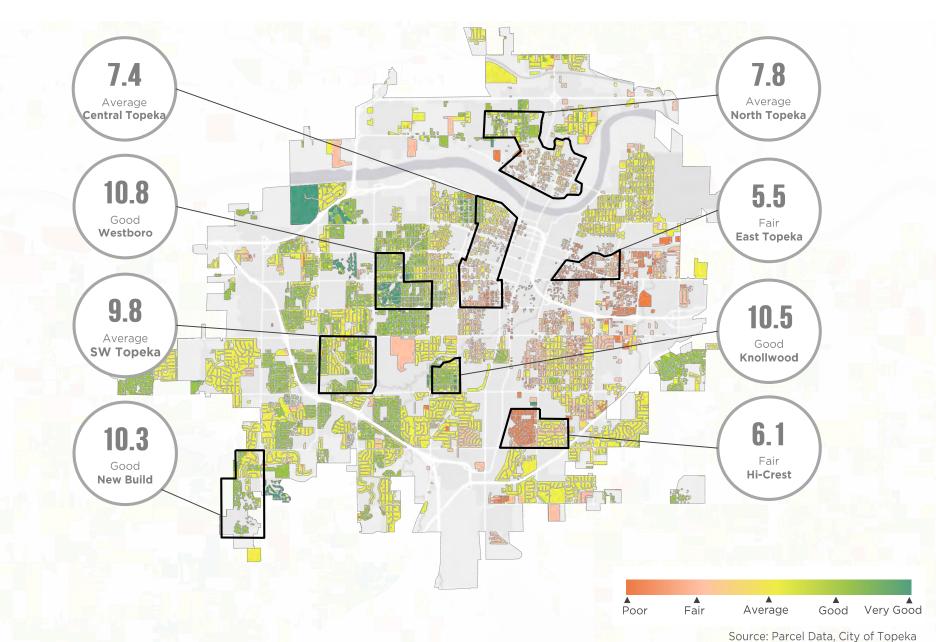
# UNDERSTANDING TOPEKA'S NEIGHBORHOODS HISTORY AND REDLINING



## UNDERSTANDING TOPEKA'S NEIGHBORHOODS HISTORY AND REDLINING



# NEIGHBORHOODS ANALYSIS BUILDING CONDITION



# CREATE A LAND BANK?

Create a **land bank** to return vacant properties to productive use

- The City of Topeka has conducted land banking activities in the past for specific developments
- However, these efforts were not part of a larger strategy to use a land bank to support long-term neighborhood redevelopment and stability
- Land Banks are generally granted the following powers:
  - Obtain property at low or no cost through the tax foreclosure process
  - Hold land tax-free
  - Clear title and/or extinguish back taxes
  - Lease properties for temporary uses
  - Negotiate sales based on the outcome that most closely aligns with community needs
- Land banks have the authority to acquire and clean title, and transfer properties to new owners in a strategic manner that advances community priorities



# CREATE A LAND BANK BEST PRACTICES

Create a **land bank** to return vacant properties to productive use

- Land banks work best with a predictable, recurring funding source
- Partnerships with community and economic development organizations can provide critical gap funding
- Gaining community trust and striving for transparency in all operations is key
- Land Banks are most successful when paired with resources to stabilize and rehabilitate properties to return them to productive use



# CREATE A LAND BANK RECOMMENDATIONS FOR TOPEKA

#### **Next Steps**

- Create or identify public or nonprofit entities to strategically acquire vacant / problem properties and convert them to productive use
- Work with Shawnee County to establish ability to view, strategically purchase available vacant properties prior to their sale at the Judicial Tax Foreclosure Sale
- Align with active and future SORT projects to maximize the potential impacts
- Partner with quality developers and contractors



# CREATE A LAND BANK A COUPLE EXAMPLES

#### Land Bank Rehab Program Kansas City, KS

- Works with contractors, real estate investors and experienced rehabbers to revitalize their community
- All offers are approved by County Administration
- Public-private partnership



#### Land Bank Pittsburg, KS

- Efficiently acquires, holds, manages, and transforms abandoned, tax-foreclosed, or otherwise under-utilized or distressed properties into productive use
- Acquires property through purchase, owner donation, or tax foreclosure
- Properties are priced at 75% of the appraisal price, as determined by the Crawford County Appraiser's Office



# CREATE A LAND BANK SUMMARY

#### **NEEDS ADDRESSED**

- Encourage reinvestment in existing housing stock
- Improve housing condition
- Improve neighborhood conditions
- Allow for strategic acquisition

#### **GOALS ADDRESSED**

- 1 stabilize Topeka's core
- 2 housing as opportunity
- Support new housing development
- Address problem landlords, absentee owners, and vacant properties
- 5 Expand the housing ecosystem





**Philanthropy** 

**Funders / Influencers** 

**Non-profits** 

**Providers / Implementers** 

**Developers** 

Risk Takers / Builders

Lenders

Provide capital / Assume risk

**Investors** 

Provide capital / Determine risk

**CDCs** 

**Organizers / Implementers** 

**Corporations** 

Provide capital / Leadership

**Intermediaries** 

**Pool capital / Partner / Finance** 

### **Development**

### **Stabilization**

## People

Address feasibility issues to meet market demand with quality housing products

Stabilize and strengthen neighborhood conditions to promote quality reinvestment Prepare Topekans to be stables tenants or homeowners

ROLE

Neighborhood Revitalization Program; tax credits; tax increment financing Weatherization & repair programs; code enforcement; landlord licensing

Tenant protections; homeownership support; rental assistance

EXAMPLES

Development	Stabilization	People
Cornerstone of Topeka Pioneer Group Topeka Housing Authority		Veteran's Administration Topeka Housing Authority
		Affordable Housing Providers
SENT Habitat for Humanity	Community Action, Inc. Topeka Rescue Mission Ministries The Salvation Army	Housing & Credit Counselling Doorstep Jayhawk Area on Aging Catholic Charities Let's Help Inc. Valeo Behavioral Health Care  Non-Profits/ Social Services
Kansas Housing Resources Corporation		U.S. Bank Federal Home Loan Bank  Banking and Finance
City of Topeka	City of Topeka	City of Topeka

# REVIEW WHERE DO HOUSING STRATEGIES FIT?

# **Organizations**

Cornerstone of Topeka Pioneer Group

**SENT** 

Habitat for Humanity

Community Action, Inc.

Topeka Rescue Mission Ministries

The Salvation Army

Veteran's Administration

Housing & Credit Counselling

Doorstep

Jayhawk Area on Aging

Catholic Charities

Let's Help Inc.

Valeo Behavioral Health Care

U.S. Bank

Federal Home Loan Bank

Kansas Housing Resources Corp.

Topeka Housing Authority

City of Topeka

# **Existing Programs**

Rent Assistance

Utility Assistance

Housing Repairs/ Weatherization

Affordable Housing Development

Section 8 Housing

Homeless Shelters and Rehousing Initiatives

Home Buyer Assistance Program

Housing Rehabilitation Program

Shelter Plus Care

### **Recommended Actions**

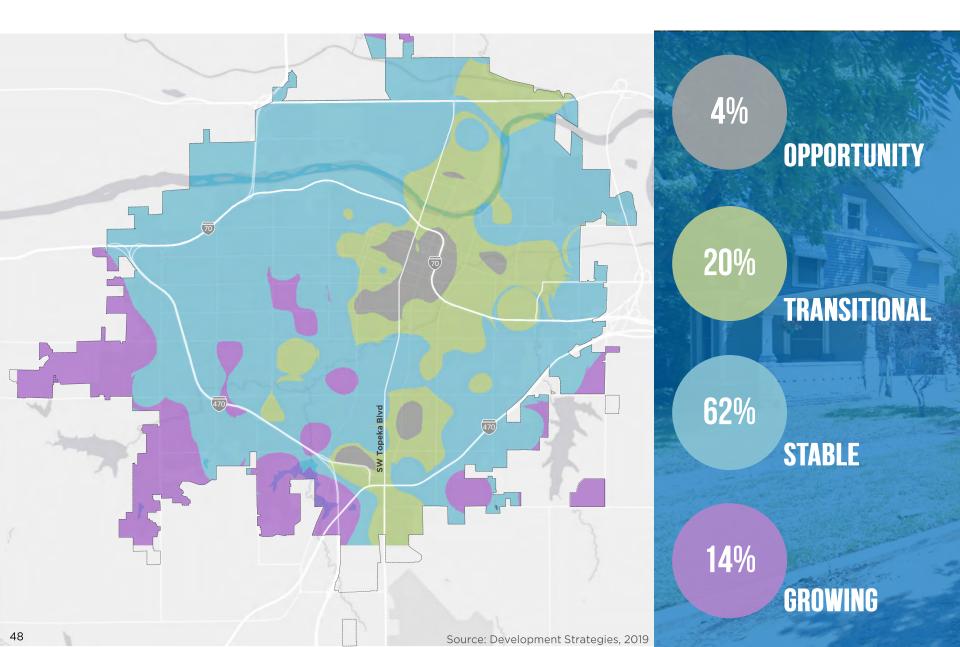
Fund Affordable Housing Trust Fund

Create and Implement Strategic Land Bank

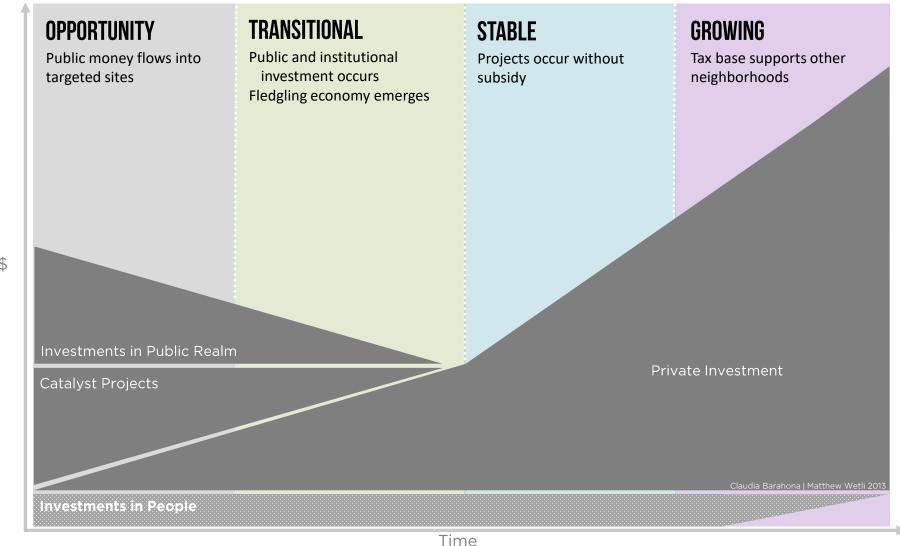
Support establishment of CDCs

Expand Weatherization and Repair/ Rehab resources

# UNDERSTANDING TOPEKA'S NEIGHBORHOODS NEIGHBORHOOD CYCLES

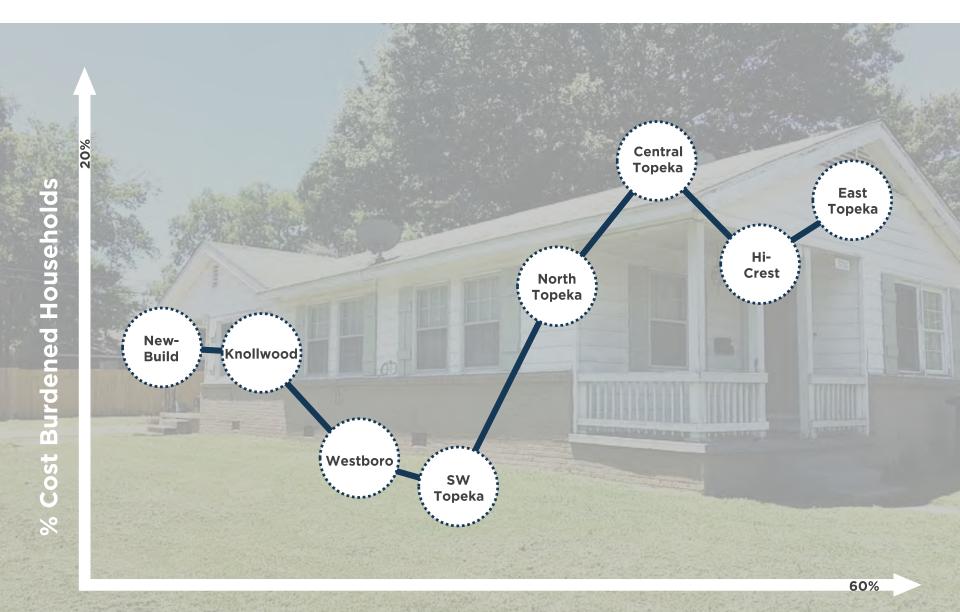


### UNDERSTANDING TOPEKA'S NEIGHBORHOODS **INVESTMENTS NEEDED**



### **NEIGHBORHOODS AND EQUITY**

#### HOUSING COST BURDEN - A GREATER HARDSHIP FOR MINORITIES



# EXPAND COMMUNITY DEVELOPMENT ECOSYSTEM STRATEGY DETAIL

Leverage city resources to create a more robust community development ecosystem

#### **KEY IDEAS**

- Support the creation of Community Development Corporations (CDCs) in applicable neighborhoods
- Utilize CDBG funds to conduct capacity-building training
- Partner with LISC or a similar national organization to provide training and ongoing support for CDCs
- Explore creation of a housing CDFI



# EXPAND COMMUNITY DEVELOPMENT ECOSYSTEM STRATEGY DETAIL

Leverage city resources to create a more robust community development ecosystem

What do Community Development Corporations do?

- Focus on revitalizing areas experiencing significant disinvestment
- Utilize in a range of initiatives critical to community health:
  - economic development
  - affordable housing
  - financial literacy
  - education
  - sanitation
  - streetscaping
  - neighborhood planning projects
- Community residents highly engaged, allowing for direct grass-roots participation in decision-making



# EXPAND COMMUNITY DEVELOPMENT ECOSYSTEM STRATEGY DETAIL

Leverage city resources to create a more robust community development ecosystem

Key aspects for a sustainable model

- Usually successful when involving public-private partnership
- Adopt and carry out neighborhood strategic plans that identify geographically targeted investments (Align with SORT)
- Retail and commercial development strategies are recommended as a core part of the neighborhood development package



# EXPAND COMMUNITY DEVELOPMENT ECOSYSTEM A COUPLE EXAMPLES

# Atlanta Neighborhood Development Partnership Atlanta, GA

- Founded in 1991 and certified as a CDFI in 1998, works to ensure equitable distribution of affordable housing throughout the metropolitan Atlanta region
- Provided \$36 million in financing to nonprofit and for-profit housing developers, supported nearly \$270 million in housing projects
- 5,689 units of housing financed through the loan fund.
- 28,400 Atlantans provided with affordable rental and homeownership



# Southeast Neighborhood Development, Inc. (SEND) Indianapolis, IN

- Non-profit community development corporation, created by residents to revitalize the near southeast side of Indianapolis
- Transformed more than 130 deteriorated and vacant houses into affordable homes
- Repaired more than 400 homes to make them safer and more energy efficient for the homeowners. Developed 135 affordable apartments for residents ranging from senior citizens, to families, to artists



# EXPAND COMMUNITY DEVELOPMENT ECOSYSTEM SUMMARY

#### **NEEDS ADDRESSED**

- Encourage reinvestment in existing housing stock.
- Align housing investments with community and people investments.
- Capacity building.

#### **GOALS ADDRESSED**

- 1 stabilize Topeka's core
- 2 housing as opportunity
- Support new housing development
- Address problem landlords, absentee owners, and vacant properties
- 5 Expand the housing ecosystem

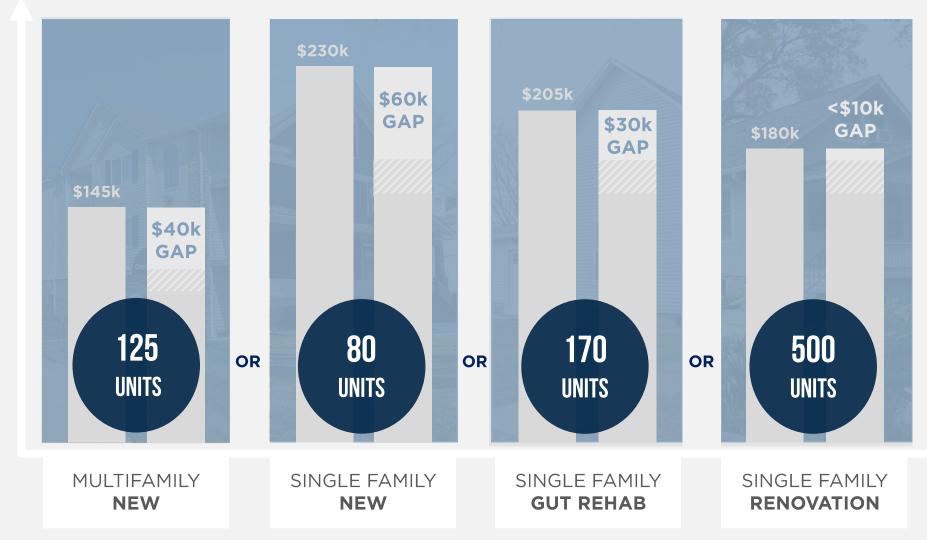
### HOUSING STRATEGIES TO ADVANCE THE GOALS



# FEASIBILITY GAP HOW FAR WOULD \$5 MILLION GO?







# EXPAND EXISTING PROGRAMS WEATHERIZATION

Expand **weatherization programs** to help lower utility costs for low-income homeowners

- Expand funding sources for home weatherization programs
- Consider expanding weatherization program to rental properties owned by responsible landlords providing nonsubsidized affordable units. This would benefit renters by lowering utility bills
- Positive impacts of weatherization programs:
  - 12% annual energy cost savings
  - Saves an average of \$514 in out¹of-pocket medical expenses
  - \$583 per <sup>2</sup>day due to fewer missed days of work
  - Returns \$2.78 in non-energy benefits for every \$1.00 invested
  - Improves health and job stability
  - Creates jobs and other trade training opportunities



#### Sources

<sup>1.</sup> US Dept. of Energy, Energy Efficiency & Renewable Energy, "Weatherization Assistance Program".

Green & Healthy Homes Initiative, "Weatherization and its Impact on Occupant Health Outcomes".

<sup>.</sup> US Dept. of Energy, Energy Efficiency & Renewable Energy, "About the Weatherization Assistance Program".

# EXPAND EXISTING PROGRAMS HOME REPAIR

Expand **weatherization programs** to help lower utility costs for low-income homeowners

Expand financial and technical assistance for home repair

- Explore waiving permitting fees for low- and moderate-income homeowners to invest in their homes
- Explore expansion of a tool / equipment sharing program
- Expand renovation and repair resources for neighborhoods with housing condition challenges
- Create list of qualified contractors; provide assistance for homeowners and homebuyers entering renovation process
- Partner with home supply stores, local contractors, and other organizations to conduct regular repair training classes
- Assistance could be structured as grant, or forgivable loan, for income-qualifying homeowners
- Align with SORT and planned neighborhood improvements



# EXPAND KEY PROGRAMS SUMMARY

#### **NEEDS ADDRESSED**

- Encourage reinvestment in existing housing stock
- Improve neighborhoods conditions
- Reduce vacancy

### **GOALS ADDRESSED**

- 1 stabilize Topeka's core
- housing as opportunity
- Support new housing development
- Address problem landlords, absentee owners, and vacant properties
- 5 Expand the housing ecosystem



# **Prioritization**

Code Enforcement



\*Assumes a change in state law regarding interior inspections

Leverage Assets

Support Downtown Development



# What is the

# City's role?

### **New Efforts**

Fund **Affordable Housing Trust Fund** (AHTF)

**Establish Strategic Land Bank** 

**Support Community Development Corporations** (CDCs)

seed administer partner

set policy establish administer fund

facilitate

# **Expanded Efforts**

Weatherization

Rehab/Renovation Assistance

partner

fund administer

partner

# Where are

# Partnerships needed?

### **New Efforts**

Fund Affordable Housing Trust Fund (AHTF)

**Establish Strategic Land Bank** 

**Support Community Development Corporations** (CDCs)

# **Expanded Efforts**

Weatherization

**Rehab/Renovation Assistance** 



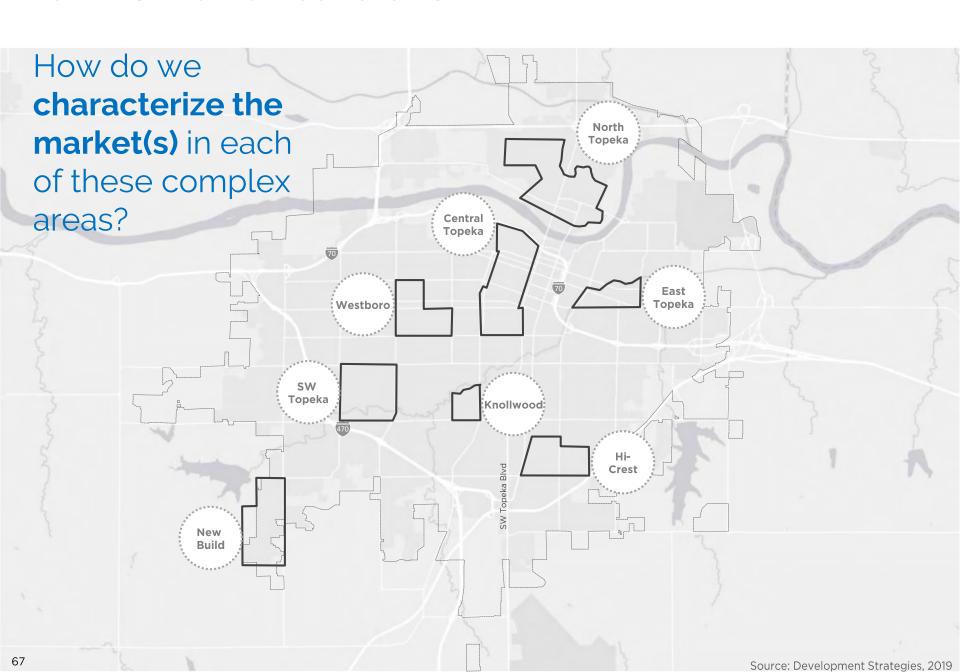
partner non-profit

fund administer partner

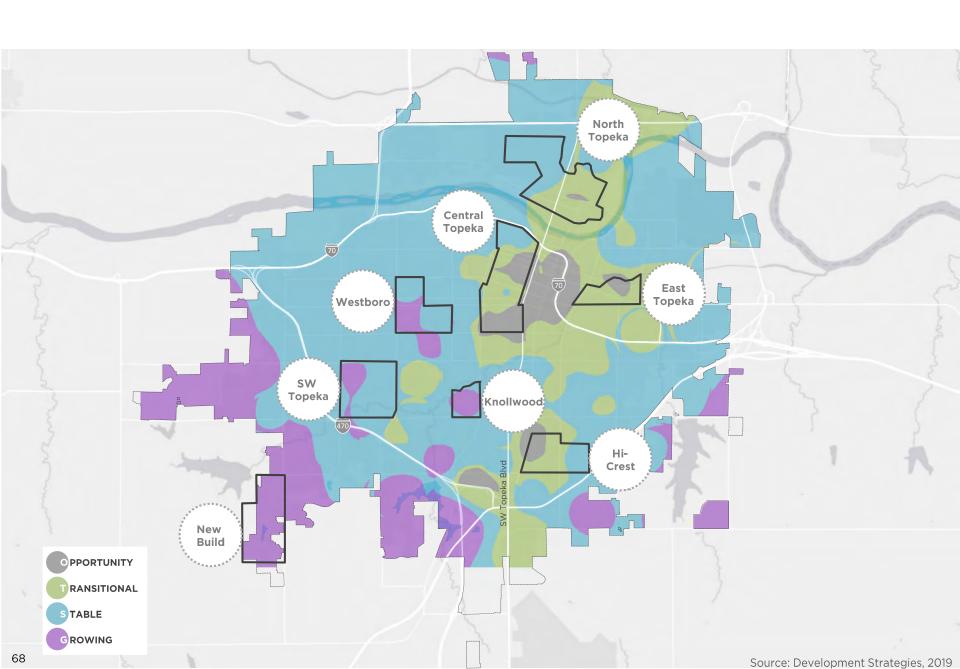
non-profit CDCs philanthropy

How do these strategies apply to different focus areas?

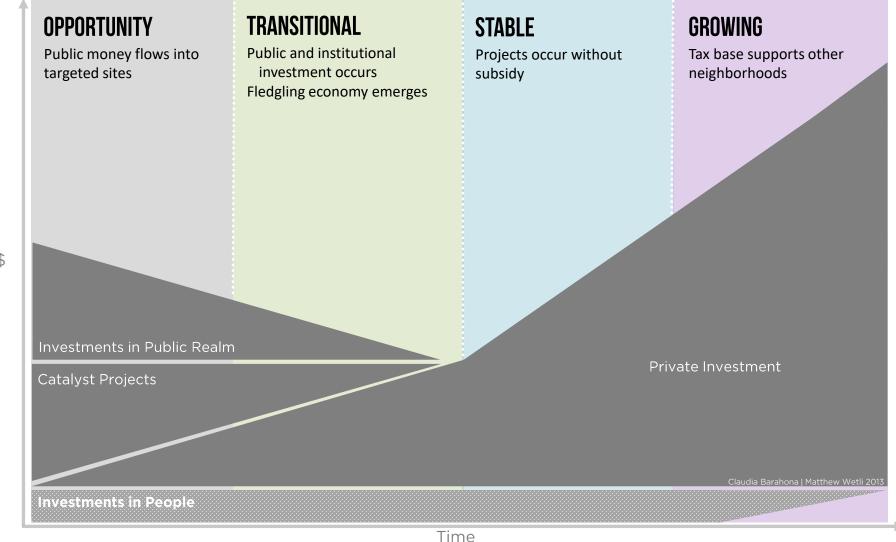
# TOPEKA'S NEIGHBORHOOD CYCLES



# TOPEKA'S NEIGHBORHOOD CYCLES



### UNDERSTANDING TOPEKA'S NEIGHBORHOODS **INVESTMENTS NEEDED**



#### WHAT ARE THEIR **CHARACTERISTICS**?

### **Opportunity**

Marketability of existing stock
High vacancy and low overall condition
High cost burden
Substantial feasibility gap
Multi-faceted interventions needed
Long-term commitment needed
Potentially catalytic public assets

#### **Transitional**

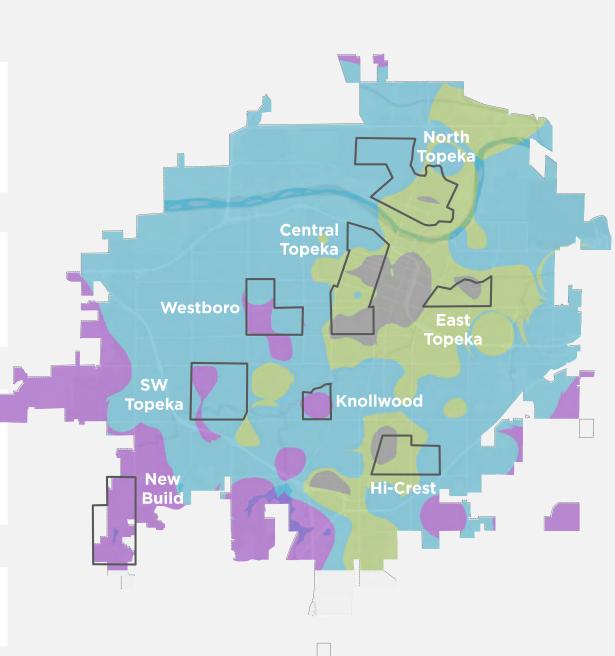
Some market-based investment occurring Improving housing conditions
More marketable housing stock
Targeted interventions needed
BRT could be a catalyst
Moderate feasibility gap

#### **Stable**

Generally stable market conditions
Projects underway or proposed
Historic preservation
Shrinking feasibility gap
Rising land costs
Limited large-scale sites / public control
Targeted interventions still needed

### Growing

High home values Historic preservation No feasibility gap Limited vacant land



#### WHAT IS THE **APPROACH**?

### Opportunity

- Improve conditions
- Reduce housing instability
- Leverage public assets for catalytic development
- Build community development / ecosystem capacity
- Long-term investment strategy

#### **Transitional**

- Improve conditions
- Selective stabilization
- Preserve affordability
- Expand homeownership
- Build community development / ecosystem capacity

#### **Stable**

- Create / preserve affordability
- Sustain investment

### Growing

- Promote inclusion and access
- Create affordability

